

Newspaper : Utusan Malaysia

Date : 14th January 2016

Title : Bina Puri yakin menang projek RM1billion tahun ini

Section : Utusanbiz

Page : 21

Bina Puri Holdings Bhd

(207184-X)

Bina Puri yakin menang projek RM1 bilion tahun ini

Oleh **NABILA YASMIN RAZIB**

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■ **KUALA LUMPUR 13 JAN.**

BINA Puri Holdings Bhd. mengunjurkan untuk meraih projek pembinaan bernilai RM1 bilion pada tahun ini daripada pasaran domestik dan luar negara.

Pengarah Eksekutif Bina Puri, Matthew Tee berkata, berdasarkan rekod pencapaian syarikat pada tahun lalu, jumlah itu dijangka dapat dicapai dan Bina Puri berkeupayaan memenangi projek bernilai lebih daripada RM1 bilion setahun.

Katanya, ketika ini syarikat mempunyai projek yang sedang dijalankan bernilai RM3.4 bilion dan buku tempahan yang belum diselesaikan berjumlah RM1.89 bilion dan 87 peratus daripadanya merupakan projek-projek di Malaysia.

Ujarnya, Bina Puri turut menasaskan peningkatan 20 peratus bagi keuntungan yang dicatatkan pada tahun ini berbanding tahun lalu biarpun keadaan ekonomi ketika ini tidak memberangsangkan.

"Kami yakin untuk memenangi

projek pembinaan bernilai RM1 bilion sekali gus meningkatkan untung syarikat pada tahun ini berdasarkan rekod pencapaian yang memberangsangkan," katanya kepada pemberita pada sesi taklimat di sini hari ini.

Tee berkata, antara projek yang sedang dalam pembangunan termasuklah pembinaan dua buah bangunan kawalan utama dan empat buah makmal serta kerja-kerja umum di Kompleks Petronas di Pengerang, Johor dengan nilai pembangunan kasar (GDV) RM234.12 juta, kerja umum di Kompleks Steam Cracker, Projek Pembangunan Bersepadu Petrokimia dan Penapisan (RAPID) Pengerang yang bernilai RM94.94 juta dan be-

**MATTHEW TEE**

berapa projek lain di Kuching, Kuala Terengganu dan Iskandar Johor.

"Bagi segmen hartanah pula, Bina Puri memiliki projek yang sedang dibangunkan dengan nilai pembangunan kasar keseluruhan bernilai RM3.54 bilion di Kuala Lumpur, Kota Bharu dan Thailand," katanya.

Dalam pada itu, Tee berkata, syarikat kini dalam proses menye-



Kami yakin untuk memenangi projek pembinaan bernilai RM1 bilion sekaligus untuk meningkatkan untung syarikat pada tahun ini berdasarkan rekod pencapaian yang memberangsangkan."

MATTHEW TEE**Pengarah Eksekutif Bina Puri**

naraikan perniagaan utilitinya, Megapower Makmur di Bursa Saham Indonesia menjelang 30 Januari ini.

"Syarikat akan menghantar permohonan pada bulan depan dan penyenggaraan itu dijangka meraih sehingga AS\$4 juta (RM17.33 juta) dan akan digunakan sebagai modal kerja," katanya.

Syarikat itu kini memiliki lapangan tenaga berkuasa berkapasiti 28 megawatt di Toboali, Mentok, Sei Lingsing, Siak, Pilang, Bengkalis dan Bantaeng di Indonesia.

Newspaper : Berita Harian

Date : 14th January 2016

Title : Bina Puri yakin raih kontrak RM1b

Section : Bisnes

Page : B5

Bina Puri Holdings Bhd

(207184-X)

Bina Puri yakin raih kontrak RM1b

Bina Puri Holdings Bhd yakin memperoleh projek pembinaan di dalam dan luar negara bernilai RM1 bilion tahun ini, meskipun menyedari kemungkinan projek berkenaan dikurangkan sejajar pengubahsuaian Bajet 2016 akibat penyusutan harga minyak mentah.

Pengarah Eksekutifnya, Matthew Tee, berkata sasaran itu mampu dicapai berdasarkan prestasi kumpulan sebelum ini walaupun berhadapan cabaran global, ketidakpastian pasaran tempatan serta penurunan ringgit.

"Jika bajet bagi industri pembinaan dikurangkan antara 20 peratus hingga 30 peratus, impaknya ter-

hadap kumpulan ini tidaklah sebesar mana," katanya kepada media di Kuala Lumpur, semalam.

Tee berkata, pada masa ini segmen pembinaan menjana pendapatan tertinggi iaitu 90 peratus untuk kumpulan, diikuti kuari dan konkrit siap campur (7.9 peratus), hartanah (7.3 peratus), perusahaan (dua peratus) dan bekalan tenaga (0.8 peratus).

"Projek pembinaan kumpulan yang sedang dijalankan bernilai RM3.4 bilion dengan 87 peratus di dalam negara dan bakinya di luar negara, manakala jumlah tempahan dalam tangan RM1.9 bilion.

BERNAMA

Newspaper : The Star

Date : 14th January 2016

Title : Bina Puri bids for jobs worth RM3.4bil

Section : Starbiz

Page : 4

Bina Puri Holdings Bhd

(207184-X)

Bina Puri bids for jobs worth RM3.4bil

Builder eyes Rapid, Dash and SUKE projects

By ZUNAIRA SAEED

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KUALA LUMPUR: Construction outfit Bina Puri Holdings Bhd has tendered for major projects worth about RM 3.4bil this year.

The tenders were for the Refinery and Petrochemical Integrated Development (Rapid), Damansara-Shah Alam Elevated Expressway (Dash) and Sungai Besi-Ulu Kelang Elevated Expressway (Suke) projects.

Group chief operating officer We Her Ching said in a briefing that the company was tendering for three packages from the Rapid project worth RM1bil, with the remainder eight packages from the Dash and Suke projects.

Other significant projects the company has tendered for include the Pan-Borneo Highway project as a 70:30 joint venture partner with Kuching-based Cahya Mata Sarawak Bhd worth RM2bil. Bina Puri has a 30% stake in the JV and its share of the project amounts to RM600mil.

"Based on our past record, we've had a 10% success rate for the tenders," We said.

The company has also tendered for the MRT Sungai Buloh - Serdang - Putrajaya line, LRT Bandar Utama - Damansara - Johan Setia line as well as the BRT Kuala Lumpur and Kota Kinabalu projects.

The company also has ongoing overseas projects as well as local property projects. In



total, executive director Matthew Tee (pic) said the company could secure up to RM1bil worth of construction projects this year from the domestic and overseas markets.

He said the next few years would be good for the construction sector due largely to government spending.

"More construction jobs will be available under the 11th Malaysia Plan, which also includes 500,000 affordable houses to be built by 2018," Tee added.

He said there would be minimal impact on the sector from any revision of Budget 2016. Prime Minister Datuk Seri Najib Razak last week said that the federal budget would be "calibrated" to reflect the weaker crude oil prices.

"Even if there is a possible scale down 10 to 20% of projects, there are still billions of ringgit worth of projects that are to be built so it would not impact the construction industry negatively," Tee told *StarBiz* on the sidelines.

He said should projects be scaled down by more than 20%, then construction companies would become more aggressive in price competition.

Currently, Bina Puri has ongoing projects worth RM3.4bil, of which 87% originate from Malaysia while the remaining come from overseas. It has an outstanding order book of RM1.89bil.

Meanwhile, Tee said that the company plans to raise US\$4mil from listing its utilities business on the Indonesia Stock Exchange by June 30, 2016.

The utilities unit has 28MW capacity of micro-diesel generated power plants in eight locations in Indonesia.

Tee said the property development arm has targeted sales to double to RM140m from selling serviced apartments in the Opus project, located along Jalan Talalla in Kuala Lumpur.

Sales have hit 50% of the 357 units.

Newspaper : The Sun Daily

Date : 14th January 2016

Title : Bina Puri unfazed by market uncertainties

Section : Sunbiz

Page : 15

Bina Puri Holdings Bhd

(207184-X)

Bina Puri unfazed by market uncertainties

> Group plans to list Indonesian unit by June 30, keeps earnings growth target at 20%

BY **EE ANN NEE**
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KUALA LUMPUR: Bina Puri Holdings Bhd plans to list its Indonesian utilities business by June 30 this year, and has kept its annual 20% growth target for earnings, despite continued market uncertainties and a revision of Budget 2016 on the cards.

"If it (development budget) is scaled down 20-30%, those are still big numbers. The scaling down of projects is nothing new to us," its group executive director Matthew Tee (*pix*) told an analyst at a media briefing here yesterday.

It plans to list its 80%-owned PT Megapower Makmur to raise some US\$4 million (RM17.5 million) in Indonesia, despite the current capital market volatility.

"It's never right, never too late. Now we do the submission first, eventually when the time comes and if the market fails you can always defer listing," Tee said.

On expansion of its utilities business, he said the group is not only eyeing assets in Indonesia but also biodiesel power plants in Thailand and even a hydropower plant in Sabah.

He said Bina Puri is in talks with the investment arm of the Sabah government Warisan Harta Sabah Sdn Bhd to source for new locations for the hydropower plant.

"We've shortlisted a few locations, so from there we hope something will materialise," said Tee.

On its main contributor, the construction business, he expects the next few years to be good for the construction sector, with the replenishment of projects under the 11th Malaysia Plan. Tee is confident that the group will secure RM1 billion worth of construction jobs this year.

Its current tender book of RM10 billion includes RM1 billion worth of Petronas' Refinery and Petrochemical Integrated Development packages, as well as the Pan Borneo Highway project where the package is worth RM2 billion and Bina Puri's portion is RM600 million with a 30% stake in the joint venture.

Bina Puri saw a net profit of RM6.14 million in FY14 and RM5.23

million in FY13.

For the nine months ended Sept 30, 2015, Bina Puri posted a net profit of RM3.76 million on RM799.87 million revenue. The figures make up less than half of the RM10 million in net profit the group is targeting for the financial year ended Dec 31, 2015. About 82% of its revenue comes from the construction division.

The group has ongoing projects of RM3.4 billion and an outstanding order book of RM1.89 billion.

On the property front, Bina Puri has ongoing property projects worth RM3.54 billion in gross development value.

Tee said the group hopes the property division's revenue will double to RM140 million this year, from RM70 million in 2015, with Opus Residence in Kuala Lumpur having seen its first block fully sold.

"If the central bank relaxes the cooling measures, then the private sector can come up again because a lot of property developers have been holding back their launches."



Bina Puri, MAHB finalising talks on klia2 LAD

KUALA LUMPUR: Bina Puri Holdings Bhd, one of the main contractors of klia2, is still finalising discussions with Malaysia Airports Holdings Bhd (MAHB) on the liquidated and ascertained damages (LAD) imposed for the delay in completing the terminal in Sepang.

Joint venture (JV) partners Bina Puri Sdn Bhd and UEM Construction Sdn Bhd were awarded the work package worth RM997 million that makes up klia2's main terminal building, satellite building, sky bridge and piers.

The LAD was imposed when the June 15, 2013 deadline was not met. It has been that

the LAD come to RM199,445.40 a day.

"Currently we're in the midst of finalising it with MAHB. This project is undertaken by UEM and Bina Puri under a 60:40 JV. UEM is taking the lead in finalising this," Bina Puri group COO of contracts and administration We Her Ching told an analyst at a media briefing here yesterday.

He said it has been 1½ years since the airport opened and there have been no major hiccups.

"At the moment, it's still premature to mention the amount," We said when asked about the LAD.

Bina Puri group executive director Matthew Tee said klia2 is still a pending issue. "When the right time comes, you will see the proper announcements," said Tee.

An analyst said until Bina Puri closes the chapter on the LAD issue, the matter will still be a concern to investors. "Even though it's on a JV level, if the LAD materialises, it can be significant (impact)," he told *SunBiz*.

The analyst cautioned that the group's exposure to the LAD under the JV is larger than its market capitalisation of RM95.39 million and this can impact Bina Puri's earnings significantly.

Newspaper : The New Straits Times

Date : 14th January 2016

Title : Bina Puri set to seal jobs worth RM1b

Section : Business Times Page : B3

Bina Puri Holdings Bhd

(207184-X)

Bina Puri set to seal jobs worth RM1b

OOI TEE CHING

KUALA LUMPUR: Bina Puri Holdings Bhd has tendered for construction projects worth RM10 billion and is hopeful of a 10 per cent success rate, said group executive director Matthew Tee.

"We are confident of securing RM1 billion worth of construction projects based on our previous track record. On average, we are able to secure projects in excess of RM1 billion on a yearly basis," he said, here, yesterday.

"We have ongoing projects worth RM3.4 billion and an outstanding order book of RM1.89 billion. Close to 90 per cent of the ongoing projects are local, while the balance overseas," Tee added.

He said Bina Puri's utility arm, PT Megapower Makmur, is slated

for listing on the Jakarta Stock Exchange by the middle of the year.

"Next month, we will submit application for initial public offering (IPO) of PT Megapower Makmur and hope to have it listed by June," he said.

"We target to raise some US\$4 million (RM17 million) from the IPO to be used as working capital. Bina Puri's (which owns 80 per cent of PT Megapower Makmur) stake will be pared down to around 51 per cent after listing. So, the company will still have a controlling stake," Tee added.

PT Megapower Makmur has a 8MW capacity of micro diesel-generated power plants in seven locations in Indonesia. Its 4MW mini-hydro plant in Bantaeng, South Sulawesi, is expected to start operation



(From left) Group chief financial officer **David Lee Tuck Wai**, group executive director **Matthew Tee**, chief operating officer (contracts and administration) **We Her Ching** and chief operating officer **Lee Tong Leong** during Bina Puri's briefing in Kuala Lumpur yesterday. Pic by Ghazali Kori

in two months.

"PT Megapower Makmur has good growth potential. So far, there are a handful of fund managers in Jakarta who have shown interest to invest with us.

"PT Megapower Makmur is in talks with the Sabah government to put up a mini-hydro plant. In Thailand, we're also looking to put up a mini-biomass plant near Chiang mai," he said.

Newspaper : The Edge Financial Daily

Date : 14th January 2016

Title : Bina Puri eyes 20% net profit hike in 2016

Section : Home Business Page : 7

Bina Puri Holdings Bhd

(207184-X)

Bina Puri eyes 20% net profit hike in FY16

Earnings growth to be driven by its construction and power business segments

BY GHO CHEE YUAN & ALEX CHONG

KUALA LUMPUR: Bina Puri Holdings Bhd, which is hoping to match its 2015's order book value of RM1 billion this year, expects its net profit to grow by 20% in the current financial year ending Dec 31, 2016 (FY16), driven by its construction and power business segments.

Its group executive director Matthew Tee said the construction outfit is currently tendering RM10 billion worth of projects, including the Pan-Borneo Highway project worth RM2 billion, and several jobs in Petroliam Nasional Bhd's refinery and petrochemical integrated development project in Pengerang, Johor, valued at RM1 billion.

"We are confident of securing RM1 billion worth of construction projects [this year], based on our previous track record," he told a news conference yesterday.

"Despite a [potential] cut in con-



Tee: We are confident of securing RM1 billion worth of construction projects (this year), based on our previous track record. Photo by Sam Fong

tract value, the projects will still go on as usual," he said, undeterred that Putrajaya may soon revise Budget 2016 to take into account the slump in oil prices, which have since dropped to around US\$30 (RM131.40) a barrel from its initial assumption of US\$48, when Budget 2016 was tabled in October last year.

Currently, Bina Puri has ongoing

projects worth RM3.4 billion and an outstanding order book of RM1.89 billion, of which 87% of these ongoing projects are from Malaysia and the rest from overseas.

Tee said Bina Puri will continue to strengthen its presence in Thailand, Brunei, Indonesia and other Asean countries.

Meanwhile, Tee said the group will go ahead to list its utilities unit, PT Megapower Makmur, on the Indonesia Stock Exchange by June 30. It plans to raise up to US\$4 million proceeds from the initial public offering, which will be utilised for working capital.

It first announced its intention in 2014.

"There are several private equity firms in Indonesia that have indicated their interest to take up the shares," he said, noting that the group's shareholding will fall from 80% to 51% post listing.

Currently, Megapower Makmur has a total of 28MW of capacity from

micro diesel-generated power plants at eight locations in Indonesia.

Tee expects the utilities business there to generate a RM4 million to RM5 million profit in FY16.

Tee also shared that Bina Puri is looking to expand its power business to reduce its reliance on its construction segment, which currently accounts for 90% of the group's revenue.

"We are looking at acquiring a diesel power plant in Thailand and are identifying the location to build a hydropower plant in Sabah," he said but declined to elaborate further.

On the property front, Bina Puri is set to see its sales target double to RM140 million this year from RM70 million in 2015, driven by its ice cream and property developments in Opus @ Kuala Lumpur.

The group has ongoing projects worth RM3.54 billion in development value to be launched in phases over the next four years.

Tee also said the group had

Newspaper : Nanyang Siang Pau

Date : 14th January 2016

Title : Bina Puri to list its Indonesia power plant in June 2016

Section : Business

Page : A5

Bina Puri Holdings Bhd

(207184-X)

译高报

财经 BUSINESS NEWS

2016年1月14日 星期四 A5

高峰子公司6月印尼上市

私募基金接触 放眼筹1754万

【隆坡13日讯】高峰控股（BPURI，5932，主板建筑股）印尼子公司 PT Megapower Makmur（简称 PMM）计划今年6月秒前，在印尼行首次公开募股（IPO），放眼筹募400万美元（约1754万3017吉）。

高峰控股总执行长家恩在汇报会上指，持股80%的子公司IM，主要从事发电业务，旗下拥有7座发电量合计28兆瓦的微柴油（micro diesel）电厂，以及一座4兆的水力发电厂。

在这当中，水力发电厂还在兴建当中，预计在明年竣工与营运，就能为高峰控股贡献400万至500万令吉营业额。

而 PMM 的收入来源，就是与印尼国家电

力公司 Persero 签署购电协议，把电力售卖给后者。

高峰持股稀释至52%

“PMM将在下个月提交上市申请给印尼证券交易所，目标在6月30日前上市；一旦完成IPO，高峰控股在 PMM 的持股率，将稀释至51%至52%之间，但还依然维持大股东地位。”

至于 PMM 所筹集的资金，将作为营运资本，用在相关扩展计划。

他也指出，印尼的市场风险偏好相当良好，因此，PMM 的IPO计划已获数家当地私募基金的关注。

“基于 PMM 的IPO规模较小，所以我们认为，这应该不会吸引到大马机构投资者目光。”

郑家恩表示，PMM 曾在前年向大马交易所提出申请，倒置收购一家创业板公司，以在我国股市上市，但遭到拒绝。

当时，马交所认为



李德伟（左起）、郑家恩、黄河清与李东良看好建筑领域前景，可带动高峰控股再创高峰。

PMM 业务规模较小，且只有单一收入来源，因而拒绝放行。

“由此，我们决定

在印尼上市，且印尼经济也有望在今年回扬，因此，公司看好如今是上市的良好时机。”

汇报会出席者还包括集团财务总监李德伟、集团营运总监黄河清与营运总监李东良。

全年料赚 1000 万

随着建筑领域前景乐观，李德伟看好高峰控股可在2015财年，净赚1000万令吉，营业额也可提高至10亿令吉。

“截至去年第三季，公司净利润为600万令吉，营业额报8亿令

吉，希望全年可达到这些目标。”

郑家恩续称，高峰控股的内部目标，是每年取得20%的净利润增长率，因此，冀望今年业绩也可达标。

在所有建筑订单中，超过70%是高峰控

股亲自负责的合约，其余则是承包合约。

目前，进行中的建筑订单总值34亿令吉，当中58%来自西马、29%来自东马以及13%为国外合约。

至于未完成订单，则报19亿令吉。

去年亏2000万 瓜雪大道2019年收支平衡

根据去年财报，高峰控股旗下瓜拉雪兰莪高速大道（LATAR），在去年录得2000万令吉亏损，但随着车流量持续增长，该大道有望在2019年收支平衡。

郑家恩指出，LATAR 正面临亏损2000万令吉的窘境，且净亏损报1000万令吉，冲击了公司业绩。

“2000万令吉的亏损，其实不如预期严重，因此，我们目标在2019年收支平衡。”

黄河清也表示，该大道的每日平均车流量（AADT），在去年录得18.7%涨幅，且自2012年就开始取得双位数增长率，前景相当明朗。

郑家恩补充道，LATAR 账面投资成本，只有3000万令吉，但根据近期展开的评估，该大道目前价值相较账面投资成本，已走高了4.5倍，LATAR 可说是高峰控股的“隐藏价值”。

冀产业销售倍增至1.4亿

高峰控股今年将推介20亿6720万令吉的产业项目，放眼产业销售可倍增至1.4亿令吉。

即将推出的包括发展总值2.66亿令吉的8 Avenue、2亿令吉的加叻（Karak）土地发展计划、12.886亿令吉的Riviera Sentral 和3.081亿令吉的The Ultimate Cheras Perdana 项目。

郑家恩指出，去年产业销售7000万令

吉，今年新推介和即将完成的Opus等项目，有望推动销售倍增至1.4亿令吉。

“虽然产业市场正陷入颓势，不过，一旦国家银行放宽银行贷款政策，该领域就可重振旗鼓。”

此外，尽管接到3项收购献议，但高峰控股无意出售在前年建成的The Main Place 购物广场，因为该广场如今持续为公司捐来贡献。

klia2 延迟完工赔偿 与大马机场协商中

在吉隆坡第二国际机场（klia2）延迟完工赔偿（LAD）方面，高峰控股和UEM阳光（UEMS，5148，主板产业股）的联营公司，还在与大马机场（AIRPORT，5014，主板贸服股）协商。

黄河清表示，klia2 在去年5月开始营运，至今并未出现任何显著问题，因此，

估计大马机场对公司的表现感到满意。

“我们还在与大马机场解决有关问题，其中的延迟完工赔偿，由于牵涉到延长工程期限的因素，因此也需要与大马机场核实。”

对此，郑家恩说：“klia2 的问题还在解决当中，公司会适时公布最新进展。”

PMM 业务扩展至沙巴泰国

PMM 也在泰国兴建微型柴油发电厂，并与沙巴州政府和相关单位展开洽商，在州内打造水力发电厂。

郑家恩说：PMM 不只是专注在

印尼的发电业务，而是会扩展至其他地区，如泰国和沙巴。”

其中，位于泰国北部的微型柴油发电厂，目前还在兴建当中；一旦竣工，公司将与当地供应商合

作，取得原料来发电。

另一方面，PMM 和沙巴州政府和相关单位洽谈后，已筛选出数个合适的地点，并提出兴建和营运水力发电厂的建议。

今年可标获 10 亿订单

高峰控股预期今年可竞得10亿令吉的建筑订单，并看好上财年净赚1000万令吉，且目标每年净利增长20%。

郑家恩表示，高

峰控股如今正竞标100亿令吉的合约，当中包括总值10亿令吉的炼油与石油化工综合发展（RAPID）工程配套，以及联同砂查也马特（CMSB，

2852，主板工业产品股）竞标的20亿令吉泛婆罗洲大道工程配套。

根据往年数据，公司竞标成功率为10%，由此，预期今年

可竞得10亿令吉的工作订单。

“我们正竞标的RAPID工程配套，每个价值3亿至6亿令吉，而公司相信继早前取得的蒸汽裂解装置中心（Steam Cracker Complex）建筑合约后，可再赢得一项合

约。”

郑家恩也认为，尽管政府调整2016年财政预算案时，可能会对发展开“一刀”，但预料高峰控股不会受到显著冲击。

“即使政府将发展开削减20%或

30%，这部分的规模仍相当庞大，而且工程会照跑，因此，公司还是可取得建筑订单。”

此外，政府积极推出的可负担房屋计划，也可为公司带来支撑。

Newspaper : Sin Chew daily

Date : 14th January 2016

Title : Bina Puri eyes 20% net profit hike in 2016

Section : Business

Page : 3

Bina Puri Holdings Bhd

(207184-X)



郑家恩：高峰控股放眼建筑、产业及能源业务支撑之下，净利有望成长20%。

高峰控股执行董事郑家恩在业务汇报会上表示，该公司今年料竞标总值100亿令吉建筑工程，成功率约10%，相等于10亿令吉。

他补充，有信心获取的建筑工程包括泛婆罗洲大道、边佳兰综合炼油中心（RAPID）及捷运工程等。

看好建筑领域前景

对于建筑领域展望，他表示，看好未来几年领域前景，将获第11大马计划（11MP）发展项目支撑，虽然不排除政府将潜在下调发展开销，但依然保持乐观

有信心争取10亿工程 高峰放眼净利成长20%

（吉隆坡13日讯）高峰控股（BPURI, 5932, 主板建筑组）今年有信心争取10亿令吉建筑工程，加上其他业务稳健增长，放眼达到净利成长20%的目标。

同时，该公司预订今年6月30日完成分拆能源业务在印尼上市的计划，料筹措400万至500万美元（约1千800万至2千200万令吉），以充作营运资本。

态度。

“政府下调发展开销已非新鲜事，即使调低20至30%，工程数额依然庞大，再说，还有50万间可负担房屋及私人领域发展计划支撑，让我们维持乐观态度。”

截至2015年12月止，该公司正兴建总值34亿令吉的建筑项目，未完成订单为19亿令吉，西马、东马及海外各占58%、29%及13%。

产业方面，目前该公司进行中及即将推出的房产发展计划总值35亿4千万令吉，共有13项，地点位于中马、南马、东海岸、东马及泰国。

产业销售料翻倍增长

郑家恩看好在多个产业项目贡献下，今年产业销售将翻倍增长，从去年的7千万令吉增至1亿4千万令吉。

有鉴于此，该公司放眼，在建筑、产业及能源业务支撑之下，净利有望成长20%。

截至2015年9月止，建筑、采石场及预拌混凝土、产业、多元醇制造及能源业务贡献占82%、7.9%、7.3%、2%及0.8%。

能源业务分拆

6月30日印尼上市

郑

家恩指出，该公司预订下月提交能源业务的首次公开售股（IPO）申请书给印尼财政部，预期于6月30日在印尼交易所上市，公司名称为PT Megapower Makmur。

当被询及为何选择印尼上市时，郑家恩表示，主要是大马的倒置收购计划不获批准，才转向印尼。

“预期印尼市场将在今年反弹，不排除是上市的好时机，故我们决定先提呈申请书部署上市计划。”

上市后，除了印尼，该公司也放眼其他东南亚市场，包括在泰国探讨建设柴油发电站及在沙巴设立水力发电厂。

目前该公司在印尼8个地点设有7个微型柴油发电站及1个迷你水力发电厂，拥有28兆瓦发电产能，迷你水力发电厂预计在今年开始投运。

Newspaper : China Press

Date : 14th January 2016

Title :

Section : Corporate

Page : F8

Bina Puri Holdings Bhd

(207184-X)

印尼發電資產6月上市

高峰控股擬集資逾1700萬

(吉隆坡13日讯) 高峰控股 (BPURI, 5932, 主要板建筑) 旗下印尼发电资产PT Megapower, 将于今年6月30日在印尼挂牌上市, 预计筹得400万美元 (约1753万令吉)。

高峰控股预计在2月份提交PT Megapower的上市申请, 并在6月30日于印尼股票交易所上市。同时, 该公司在印尼8个地区的微型柴油发电站, 共有28兆瓦产能。

高峰控股执行董事郑家恩指出: “我们将在该上市计划中配售新股, 以从中获得更多营运资本。我们目前持有PT Megapower的80%股权, 完成上市后将减持至52%。”

海内外獲10億合約

根据过往纪录, 高峰控股平均每年可争取到总值10亿令吉的合约。为此, 该公司亦放眼今年可从海内外市场获得总值10亿令吉的建筑项目。

“我们的竞标成功率约为10%,

所以我们有信心今年可争取到10亿令吉的建筑项目。”

另外, 该公司目前进行总值34亿令吉项目, 未完成订单达18亿9000万令吉; 其中87%项目源自本地, 其余则为海外项目。

“如今房产市场确实不如以前的好, 项目在刚推出的六个月内就可

售罄。不过, 依据今年的第11大马计划看来, 建筑领域未来几年前景还算理想。”

他今日出席高峰控股企业汇报会与记者会时, 如是指出; 出席者包括高峰控股总财务长李德伟、合约与行政总营运长黄河清和总营运李东良。



■李德伟 (左起)、郑家恩、黄河清和李东良, 在记者会合影。

放眼房產銷售倍增至1.4億

高峰控股去年房地产业务共取得7000万令吉销售成绩, 郑家恩寄望今年取得双倍成长, 即1亿4000万令吉; 净利方面则希望可取得20%成长。

他指出: “我们乐观看待现财年的业绩表现, 房产项目和其他经常性投资收入的增加, 亦会支撑我们

的获利能力。”

目前, 高峰控股进行的建筑项目包括, 总值2亿3412万令吉的马石油边佳兰石油综合发展中心, 和总值9494万令吉的边佳兰石油提炼和石油化学综合发展计划 (RAPID) 下的蒸气裂解装置中心 (Steam Cracker Complex) 的土

木工程等。

至于房产方面, 该公司目前进行中的房产项目发展总值 (GDV) 达35亿4000万令吉, 其中包括 The Opus Residence (4亿30万令吉)、吉隆坡Riveria Sentral (12亿8800万令吉)、哥打巴鲁Sentosa Puri Tower (1亿9550万令吉), 及泰国AEC Park (1亿8120万令吉)。

中國報
CHINA PRESS

2016年1月14日
星期四

F8



企業

CORPORATE

消費稅，很困擾？

Newspaper : Oriental Daily

Date : 14th January 2016

Title : Bina Puri confidants to secure jobs worth RM1b. Bina Puri eyes 20% hike in profit

Bina Puri Holdings Bhd

(207184-X)

Section : Business

Page : B2

B 2 国内财经

有望获10亿建筑合约 高峰冀盈利20%成长

吉隆坡13日讯 | 高峰控股 (BPURI, 5932, 主板建筑股) 有信心今年可获得价值10亿令吉的建筑合约, 并冀望其2016财政年 (12月31日结账) 盈利可获得20%成长。



高峰控股首席财务员李德伟 (左起)、郑家恩、合约和行政业务首席营运员黄河清, 以及首席营运员李东良一同出席媒体汇报会。

该公司执行董事郑家恩表示, 「根据过往的交易记录来看, 我们有信心今年可取得10亿令吉的建筑合约。」

该公司今年竞标的合约总值达100亿令吉, 而参照过去的记录, 成功率约为10%。

单就国油炼油及综合石化发展中心 (RAPID) 项目, 该公司所竞标的合约总值已达10亿令吉。

此外, 该公司亦与砂查也马特 (CMSB, 2852, 主板工业股) 成立一家联营公司, 以竞标泛婆罗洲大道的合约, 总值为20亿令吉, 而高峰控股在该联营公司中拥有30%股权。

另外, 郑家恩指出, 该公司内部每年设定的成长目标是20%, 今年亦然。

「而产业销售预计可从去年的7000万令吉, 翻涨至1亿4000万令吉。」

在未来4年推出发展总值30亿令吉的产业项目。

高峰控股今天举办一场媒体汇报会, 郑家恩向媒体分享该公司的展望时, 发表上述谈话。

公用事业6月印尼上市

与此同时, 郑氏表示, 旗下公用事业臂膀——Megapower Makmur公司, 预计将在今年6月30日于印尼证券交易所上市, 并计划通过是次首次公开售股 (IPO) 集资400万美元 (约1756万令吉)。

「我们将于今年2月提交相关文件, 同时, 所筹得的资金可提升我们的营运资本。」

高峰控股目前持有Megapower Makmur的80%股权, 一旦通过发新股上市后, 其股权料将被稀释至

发电厂, 电力为28兆瓦, 同时, 一家微型水力发电厂将于今年3月落成。

郑氏透露, 该公司早在2014年向大马交易所申请将该公用事业资产注入国内公司, 以进行倒置收购 (RTO), 但却因顾客源单一的理由遭拒。

另一方面, 他表示, 在第11大马计划以及2016年财政预算案下, 建筑领域的前景看涨。

针对油价下跌, 迫使政府宣布调整预算案一事, 他则认为, 即使工程项目或受到影响, 但是整体的工程项目总值仍非常可观。

同时, 他指出, 可负担房屋方面亦可作为支撑, 因此对于前景仍保持乐观。

此外, 郑家恩指出, 该公司2015财政年 (截至12月31日) 上

Newspaper : **Bernama.com**Date : **14th January 2016****Bina Puri Holdings Bhd**Title : **Bina Puri Optimistic Of Securing Projects Worth RM1.0 Billion In 2016**

(207184-X)

Section : **Online** Page :

<http://www.bernama.com/bernama/v8/bu/newsbusiness.php?id=1206645>

Bina Puri Optimistic Of Securing Projects Worth RM1.0 Billion In 2016

KUALA LUMPUR, Jan 13 (Bernama) -- Bina Puri Holdings Bhd is optimistic of securing RM1.0 billion worth of local and overseas construction projects in 2016.

This is despite the probability of construction projects being scaled down when the Budget 2016 is revised due to the slump in oil prices.

Executive Director Matthew Tee said the target was achievable, based on the group's previous track record, despite global challenges, local market uncertainty and the weakening ringgit.

"If the budget for the construction industry is scaled down to between 20 per cent and 30 per cent, the impact on us would not be so great," he told reporters after presenting the group's business outlook report here today.

He said currently the construction segment generated the highest revenue of more than 90 per cent for the group, followed by quarry and ready-mix concrete (7.9 per cent), property (7.3 per cent), manufacturing (two per cent) and power supply (0.8 per cent).

"We have ongoing construction projects of RM3.4 billion of which 87 per cent is domestic and the remaining from overseas, while our orderbook stands at RM1.9 billion.

"Going forward, we hope the group revenue for the construction, property and others segments can be in the ratio of 40:40:20 respectively by 2020. If one segment records a decline, the others can support the group's activities," Tee added.

He said Bina Puri is also looking for a tender book of RM10 billion annually, that covers all the groups' business segments.

On the property front, Bina Puri has ongoing projects worth RM3.54 billion in gross development value, both locally and overseas. This include the residential project, The Opus, at Jalan Tallala, KL and AEC Park, Thailand.

Meanwhile, Bina Puri is also in the midst of listing its utilities business in Indonesia and expects to submit an application next month, with a possible listing on the Indonesia Stock Exchange by June 30, 2016.

The group has a total of 28 megawatt capacity micro diesel power generation plants at eight locations in Indonesia.

-- BERNAMA

Newspaper : The Star Online

Date : 14th January 2016

Title : Bina Puri targets RM1b contracts for 2016

Section : Online Page :

Bina Puri Holdings Bhd
(207184-X)

<http://www.thestar.com.my/business/business-news/2016/01/13/bina-puri-targets-rm1b-contracts-for-2016/>

Business News

[Home](#) > [Business](#) > [Business News](#)

Wednesday, 13 January 2016 | MYT 10:39 PM

Bina Puri targets RM1b contracts for 2016

BY [ZUNAIRA SAEED](#)

KUALA LUMPUR: Bina Puri Holdings Bhd targets to secure RM1bil of construction jobs in 2016 from the domestic and overseas markets.

Its executive director Matthew Tee said on Wednesday this was based on track record, which provided the company with the confidence of bagging these contracts.

Currently, the construction company has about RM3.4bil of ongoing projects and an outstanding order book of RM1.89bil.

Tee said the company was in the midst of listing its utilities business in Indonesia under PT Megapower Makmur.

“We expect to submit our application in February this year and to list our business on the Indonesia Stock Exchange by June 30 this year,” it said.

Currently, Bina Puri has a total of 28MW capacity of micro diesel generated power plants at eight locations in Indonesia.

Bina Puri shares gained 4 sen to close at 45.5 sen on Wednesday.

TAGS / KEYWORDS:

Newspaper : The Star Online

Date : 14th January 2016

Title : Bina Puri bids for jobs worth RM3.4bil

Section : Online

Page :

Bina Puri Holdings Bhd

(207184-X)

<http://www.thestar.com.my/business/business-news/2016/01/14/bina-puri-bids-for-jobs-worth-rm34bil/>

Bina Puri bids for jobs worth RM3.4bil

BY [ZUNAIRA SAEED](#)

KUALA LUMPUR: Construction outfit Bina Puri Holdings Bhd has tendered for major projects worth about RM 3.4bil this year.

The tenders were for the Refinery and Petrochemical Integrated Development (Rapid), Damansara-Shah Alam Elevated Expressway (Dash) and Sungai Besi-Ulu Kelang Elevated Expressway (Suke) projects.

Group chief operating officer We Her Ching said in a briefing that the company was tendering for three packages from the Rapid project worth RM1bil, with the remainder eight packages from the Dash and Suke projects.

Other significant projects the company has tendered for include the Pan-Borneo Highway project as a 70:30 joint venture partner with Kuching-based Cahya Mata Sarawak Bhd worth RM2bil. Bina Puri has a 30% stake in the JV and its share of the project amounts to RM600mil.

“Based on our past record, we’ve had a 10% success rate for the tenders,” We said.

The company has also tendered for the MRT Sungai Buloh - Serdang - Putrajaya line, LRT Bandar Utama - Damansara - Johan Setia line as well as the BRT Kuala Lumpur and Kota Kinabalu projects.

The company also has ongoing overseas projects as well as local property projects. In total, executive director Matthew Tee (*pic*) said the company could secure up to RM1bil worth of construction projects this year from the domestic and overseas markets.

He said the next few years would be good for the construction sector due largely to government spending.

“More construction jobs will be available under the 11th Malaysia Plan, which also includes 500,000 affordable houses to be built by 2018,” Tee added.

He said there would be minimal impact on the sector from any revision of Budget 2016. Prime Minister Datuk Seri Najib Razak last week said that the federal budget would be “calibrated” to reflect the weaker crude oil prices.

“Even if there is a possible scale down 10% to 20% of projects, there are still billions of ringgit worth of projects that are to be built, so it would not impact the construction industry negatively,” Tee told *StarBiz* on the sidelines.

He said should projects be scaled down by more than 20%, then construction companies would become more aggressive in price competition.

Currently, Bina Puri has ongoing projects worth RM3.4bil, of which 87% originates from Malaysia while the remaining comes from overseas. It has an outstanding orderbook of RM1.89bil.

Meanwhile, Tee said that the company plans to raise US\$4mil from listing its utilities business on the Indonesia Stock Exchange by June 30, 2016.

The utilities unit has 28MW capacity of micro-diesel generated power plants in eight locations in Indonesia.

Tee said the property development arm has targeted sales to double to RM140mil from selling serviced apartments in the Opus project, located along Jalan Talalla in Kuala Lumpur.

Sales have hit 50% of the 357 units.

TAGS / KEYWORDS: [Business](#) , [Construction](#) , [Stocks](#) , [Earnings](#) , [Corporate News](#) , [Investing](#) , [Bina Puri Holdings Bhd](#) , [construction](#)