22 February 2013

# Bina Puri Holdings

# RM155m contract to kick start the year

#### News

 Bina Puri ("BPURI") announced that Konsortium Bina Puri-Beringin Waja had accepted a RM155m contract award from Jabatan Kerja Raya (JKR) for the design and construction of the Malaysian Embassy in Moscow, Russia.

#### **Comments**

- We are positive on the RM155m contract award from JKR as this would be BPURI's first contract award in 2013. However, the job has no impact to our FY13 earnings estimates as it is deemed to be part of our order book replenishment forecast.
- The job scope encompasses the design and built works for the construction of the Malaysian Embassy in Moscow, Russia and is anticipated to be completed in 36 months upon commencement. To recap, this would be the second embassy project awarded to BPURI as it had earlier constructed the Malaysian Embassy in Beijing, China and undertaken several international projects in the past.
- BPURI's current order book now stands at c.RM2b and this should provide earnings visibility for the group for another two years.

#### **Outlook**

 Moving forward, we believe that with the completion of KLIA2 in June 2013, it would free up the company's cash flow and allow the group to bid for other projects.

### **Forecast**

No changes to our FY12E and FY13E earnings.

### **Rating**

# Maintain UNDERPERFORM.

#### **Valuation**

We are maintaining our Target Price of RM0.40 based on 5.0x PER of FY13 earnings.

#### **Risks**

- Delays in construction projects.
- Escalation in its raw materials and labour costs.

# **UNDERPERFORM** <

Price: RM0.58

Target Price: RM0.40



# **Stock Information**

| Bloomberg Ticker     | BIN MK Equity |
|----------------------|---------------|
| Market Cap (RM m)    | 72.2          |
| Issued shares        | 124.4         |
| 52-week range (H)    | 0.99          |
| 52-week range (L)    | 0.57          |
| 3-mth avg daily vol: | 602,048       |
| Free Float           | 63%           |
| Beta                 | 1.3           |

# **Major Shareholders**

| JENTERA JATI SDN | 16.4% |
|------------------|-------|
| HOCK SENG TEE    | 12.6% |
| CHENG KIAT TAN   | 7.5%  |

## **Summary Earnings Table**

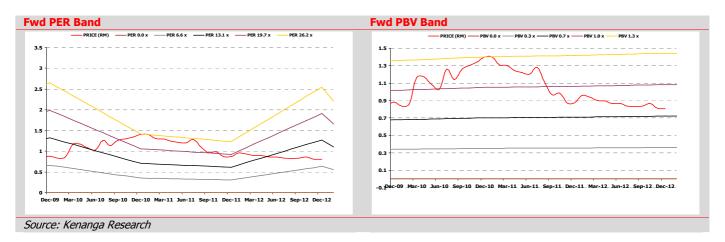
| FYE Dec (RM m)  | 2011A | 2012E | 2013E |
|-----------------|-------|-------|-------|
| Revenue         | 1,177 | 1,227 | 1,426 |
| Pretax profit   | 25.7  | 13.2  | 19.0  |
| Net profit      | 6.2   | 5.4   | 11.1  |
| EPS (sen)       | 4.5   | 3.9   | 8.1   |
| EPS growth (%)  | -45%  | -13%  | 105%  |
| GDPS (sen)      | 3.0   | 2.0   | 2.0   |
| NTA/ share (RM) | 1.1   | 1.1   | 1.1   |
| PER (x)         | 10.7  | 6.6   | 3.6   |
| P/NTA (x)       | 5.2   | 3.4   | 3.4   |
| Div. yield (%)  | 0.5   | 0.5   | 0.5   |
| EV/ EBITDA (x)  | 7.7   | 10.7  | 8.0   |
| ROE (%)         | 4.8   | 3.5   | 6.6   |
|                 |       |       |       |

The Research Team research@kenanga.com.my +603 2713 2292

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| Income Statement       |        |        |        | Financial Data & Ratios |                  |                      |       |       |        |        |        |
|------------------------|--------|--------|--------|-------------------------|------------------|----------------------|-------|-------|--------|--------|--------|
| FY Dec (RM m)          | 2009A  | 2010A  | 2011A  | 2012E                   | 2013E            | FY Dec (RM m)        | 2009A | 2010A | 2011A  | 2012E  | 2013E  |
| Revenue                | 780.1  | 1232.2 | 1177.1 | 1227.5                  | 1426.4           | Growth               |       |       |        |        |        |
| EBITDA                 | 24.9   | 27.2   | 45.7   | 36.6                    | 43.7             | Turnover (%)         | 15.3% | 58.0% | -4.5%  | 4.3%   | 16.2%  |
| Depreciation           | (8.0)  | (7.3)  | (12.3) | (13.5)                  | (14.9)           | EBITDA (%)           | 22.2% | 9.5%  | 67.5%  | -19.9% | 19.6%  |
| Operating Profit       | 16.9   | 19.9   | 33.4   | 23.0                    | 28.9             | Operating Profit (%) | 28.0% | 17.7% | 67.5%  | -30.9% | 25.2%  |
| Other Income           | 0.9    | 0.9    | 0.0    | 0.0                     | 0.0              | PBT (%)              | 58.3% | 6.7%  | 89.1%  | -48.7% | 44.1%  |
| Interest Exp           | (3.1)  | (7.2)  | (7.7)  | (9.9)                   | (9.9)            | Core Net Profit (%)  | 72.5% | 51.4% | -44.6% | -12.8% | 104.9% |
| Associate              | (2.4)  | 0.0    | 0.0    | 0.0                     | 0.0              |                      |       |       |        |        |        |
| Exceptional            | (,     |        |        |                         |                  |                      |       |       |        |        |        |
| Items                  | 0.0    | 0.0    | 0.0    | 0.0                     | 0.0              | Profitability (%)    |       |       |        |        |        |
| PBT                    | 12.7   | 13.6   | 25.7   | 13.2                    | 19.0             | EBITDA Margin        | 3.2%  | 2.2%  | 3.9%   | 3.0%   | 3.1%   |
| Taxation               | (4.2)  | (2.7)  | (18.9) | (5.3)                   | (5.4)            | Operating Margin     | 2.2%  | 1.6%  | 2.8%   | 1.9%   | 2.0%   |
| Minority Interest      | (1.1)  | 0.3    | (0.6)  | (2.5)                   | (2.5)            | PBT Margin           | 1.6%  | 1.1%  | 2.2%   | 1.1%   | 1.3%   |
| Net Profit             | 7.4    | 11.2   | 6.2    | 5.4                     | 11.1             | Core Net Margin      | 0.9%  | 0.9%  | 0.5%   | 0.4%   | 0.8%   |
| Core Net Profit        | 7.4    | 11.2   | 6.2    | 5.4                     | 11.1             | Effective Tax Rate   | 33.3% | 19.8% | 73.7%  | 40.0%  | 28.5%  |
| Core Net Front         | 7.7    | 11.2   | 0.2    | 3.7                     | 11.1             | ROA                  | 1.1%  | 1.4%  | 0.7%   | 0.6%   | 1.2%   |
| <b>Balance Sheet</b>   |        |        |        |                         |                  | ROE                  | 7.4%  | 10.2% | 4.8%   | 3.5%   | 6.6%   |
|                        | 2009A  | 2010A  | 2011A  | 2012E                   | 2013E            | RUE                  | 7.4%  | 10.2% | 4.0%   | 3.5%   | 0.0%   |
| FY Dec (RM m)          |        |        |        |                         |                  | Dupant Analysis      |       |       |        |        |        |
| Fixed Assets           | 61.3   | 56.5   | 94.6   | 104.1                   | 114.5            | DuPont Analysis      |       |       |        |        |        |
| Intangible             | 0.0    | 0.0    | 0.0    | 0.0                     | 0.0              | Not Mounta (0/ )     | 0.007 | 0.00/ | 0.50/  | 0.40/  | 0.00/  |
| Assets                 | 0.0    | 0.0    | 0.0    | 0.0                     | 0.0              | Net Margin (%)       | 0.9%  | 0.9%  | 0.5%   | 0.4%   | 0.8%   |
| Other FA               | 134.0  | 89.6   | 44.1   | 40.4                    | 20.2             | Assets Turnover (x)  | 1.2   | 1.6   | 1.3    | 1.3    | 1.5    |
| Inventories            | 5.4    | 5.0    | 5.0    | 6.0                     | 6.0              | Leverage Factor (x)  | 6.5   | 7.1   | 6.9    | 6.0    | 5.6    |
| Receivables            | 301.9  | 414.9  | 397.8  | 440.0                   | 440.0            | ROE (%)              | 7.4%  | 10.2% | 4.8%   | 3.5%   | 6.6%   |
| Other CA               | 18.7   | 24.6   | 58.1   | 77.5                    | 77.5             |                      |       |       |        |        |        |
| Cash                   | 49.5   | 72.6   | 77.0   | 41.6                    | 49.1             | Leverage             |       |       |        |        |        |
| Total Assets           | 646.4  | 776.0  | 886.1  | 924.4                   | 942.3            | Debt/Asset (x)       | 0.3   | 0.3   | 0.3    | 0.4    | 0.4    |
|                        |        |        |        |                         |                  | Debt/Equity (x)      | 2.0   | 2.2   | 2.2    | 2.2    | 2.0    |
| Payables               | 301.7  | 383.3  | 407.3  | 408.0                   | 410.0            | Net Cash/(Debt)      | 0.8   | 0.7   | 0.7    | 0.9    | 0.9    |
| ST Borrowings          | 194.0  | 233.7  | 252.3  | 290.0                   | 290.0            | Net Debt/Equity (x)  | 1.5   | 1.5   | 1.6    | 1.9    | 1.7    |
| Other ST               |        |        |        |                         |                  |                      |       |       |        |        |        |
| Liability              | 29.2   | 28.5   | 45.5   | 4.0                     | 4.0              |                      |       |       |        |        |        |
| LT Borrowings          | 9.4    | 7.5    | 36.4   | 51.0                    | 51.0             | Valuations           |       |       |        |        |        |
| Other LT               |        |        |        |                         |                  |                      |       |       |        |        |        |
| Liability              | 0.9    | 1.1    | 2.3    | 1.4                     | 1.4              | EPS (sen)            | 7.1   | 10.8  | 5.4    | 8.8    | 15.9   |
| Minorities Int.        | 11.2   | 12.2   | 13.4   | 15.9                    | 18.4             | Core EPS (sen)       | 7.1   | 10.8  | 5.4    | 8.8    | 15.9   |
| Net Assets             | 100.0  | 109.7  | 128.9  | 154.1                   | 167.5            | GDPS (sen)           | 4.0   | 4.0   | 3.0    | 2.0    | 2.0    |
|                        |        |        |        |                         |                  | NTA (RM)             | 1.0   | 1.0   | 1.1    | 1.1    | 1.1    |
| Share Capital          | 104.2  | 107.0  | 121.9  | 134.1                   | 147.5            | PER (x)              | 8.1   | 5.4   | 10.7   | 6.6    | 3.6    |
| Share Capital 104.2    |        |        |        |                         | Gross Div. Yield |                      |       |       |        |        |        |
| Reserves               | (4.2)  | 2.6    | 7.1    | 20.0                    | 20.0             | (%)                  | 6.9%  | 6.9%  | 5.2%   | 3.4%   | 3.4%   |
| Equity                 | 100.0  | 109.7  | 129.0  | 154.1                   | 167.5            | P/NTA (x)            | 0.6   | 0.6   | 0.5    | 0.5    | 0.5    |
| Lquity                 | 100.0  | 103.7  | 123.0  | 131.1                   | 107.5            | EV/EBITDA (x)        | 11.3  | 10.8  | 7.7    | 10.7   | 8.0    |
| <b>Cashflow Statem</b> | ent    |        |        |                         |                  | LV/LDITUA (A)        | 11.5  | 10.0  | 7.7    | 10.7   | 0.0    |
| FY Dec (RM m)          | 2009A  | 2010A  | 2011A  | 2012E                   | 2013E            |                      |       |       |        |        |        |
| Operating CF           | (35.7) | (9.5)  | (15.8) | (77.5)                  | 40.3             |                      |       |       |        |        |        |
|                        |        |        | _ ` ′  |                         |                  |                      |       |       |        |        |        |
| Investing CF           | (6.6)  | 5.1    | (37.1) | (8.3)                   | (7.9)            |                      |       |       |        |        |        |
| Financing CF           | 38.5   | 35.7   | 53.1   | 61.4                    | (2.5)            |                      |       |       |        |        |        |
| Change In Cash         | (3.8)  | 31.4   | 0.2    | (24.3)                  | 29.9             |                      |       |       |        |        |        |
| Free CF                | (42.3) | (4.3)  | (52.9) | (85.7)                  | 32.4             |                      |       |       |        |        |        |

Source: Kenanga Research



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#### Stock Ratings are defined as follows:

#### **Stock Recommendations**

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10% (an approximation to the

5-year annualised Total Return of FBMKLCI of 10.2%).

MARKET PERFORM: A particular stock's Expected Total Return is WITHIN the range of 3% to 10%.

UNDERPERFORM: A particular stock's Expected Total Return is LESS than 3% (an approximation to the

12-month Fixed Deposit Rate of 3.15% as a proxy to Risk-Free Rate).

## Sector Recommendations\*\*\*

OVERWEIGHT: A particular stock's Expected Total Return is MORE than 10% (an approximation to the

5-year annualised Total Return of FBMKLCI of 10.2%).

NEUTRAL : A particular stock's Expected Total Return is WITHIN the range of 3% to 10%.

UNDERWEIGHT : A particular stock's Expected Total Return is LESS than 3% (an approximation to the

12-month Fixed Deposit Rate of 3.15% as a proxy to Risk-Free Rate).

\*\*\*Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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8th Floor, Kenanga International, Jalan Sultan Ismail, 50250 Kuala Lumpur, Malaysia Telephone: (603) 2166 6822 Facsimile: (603) 2166 6823 Website: <a href="https://www.kenangaresearch.com">www.kenangaresearch.com</a> Chan Ken Yew Head of Research

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