

# SCALING NEW HEIGHTS

1975-2015





### **BOOK COVER RATIONALE**

Designed to celebrate the company's 40th anniversary, the cover artwork showcases the dynamism and evolution of the Bina Puri brand. The dynamic multi-coloured lines in the dark symbolize the roads that Bina Puri has travelled in its journey from a modest entity into a global conglomerate.

The upward-shooting lines also imply that the company has the strength and confidence to weather tough challenges, amidst an industry fraught with complex and uncertain variables, symbolized by the black colour of the background.

The white colour portrays the company's integrity in all aspects of business conduct. Red symbolizes its courage in embracing and introducing innovation in business to maintain its edge in the industry.



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### **Bina Puri Holdings Bhd**

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The principle that the whole is greater than the sum of individual parts certainly applies to our Group. Over the years we have been fortunate enough to meet, befriend, work and socialise with many special people who have made their mark on Bina Puri and helped us become what we are today.

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### **49 SMART PARTNERS**

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By combining smart planning, technical know-how and an integrated approach to make visions become a reality, we have delivered some of the largest and most complex infrastructure projects in the world, often with demanding engineering and construction challenges.

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### **99** THE PEOPLE - OUR MOST PRECIOUS ASSETS

We have been fortunate to come this far with a superb team that was ever ready to put in additional hours, working fast, delivering quality work and have been demonstrating unsurpassed loyalty.



FOREWORD BY

Y.A.B Dato' Sri Mohd Najib Bin Tun Abdul Razak

Prime Minister of Malaysia

Assalamualaikum Warahmatullahi Wabarakatuh

Salam 1Malaysia

Let me extend my congratulations to Bina Puri Group of Companies on its 40th anniversary, a formidable feat in the journey of any organisation. I would like to acknowledge the current and past Bina Puri Board members, the management team, and all their staff for collectively bringing the Company to the level it has achieved today.

Malaysia's rapid growth and robust development would not have been possible without a dynamic construction industry. It has contributed significantly to the country development by providing the infrastructure that were needed to spur economic growth.

Bina Puri has emerged as one of Malaysia's most inspiring success stories. In many ways, the history of Bina Puri mirrors Malaysia's in building upon noble values and drawing upon our strengths, our capacity to work hard and our ability to strategise.

It is appropriate that Bina Puri uses this 40th anniversary occasion to publish this book. It is a must-read for Bina Puri staff - for that matter, anyone who wishes to learn about the role of the construction industry in shaping our past, present and future.

Although much has been achieved by Bina Puri in the last 40 years, I'm confident that its best years are ahead, and I wish you all the best in years ahead.



DATO' SRI MOHD NAJIB BIN TUN ABDUL RAZAK



**FOREWORD BY** 

Y.B. Dato' Sri Haji Fadillah Bin Haji Yusof Minister of Works Malaysia

Greetings and Salam Satu Malaysia

It is with great honor and pleasure that I am given the opportunity to pen a few words in this coffee table book published in conjunction with Bina Puri Holdings Berhad's 40th Anniversary celebration.

This book features much of Bina Puri's history of an illustrious forty years of successes that are depicted through words and pictures. As we journey through time in this book, we pay tribute and salute the various individuals of the company who have played a pivotal role in shaping Bina Puri into the success it is today. It encompasses the spirit and passion for excellence that is embodied in every man and woman of Bina Puri with a can-do attitude that has enabled it to reach this milestone which I must admit is no easy feat.

I would like to congratulate and thank the distinguished members of the present and past Board Members and the management for their priceless contributions and support in our nation building journey. My advice is that you continue to take leadership in the construction sector through innovation and the adoption of new technologies which I believe will set you apart from the rest.

With your rich history, dynamic leadership and fervent commitment to excellence and sustainability, I am confident Bina Puri will continue to rise to greater heights and achieve its aspirations as the preferred Contractor and Property Developer.

DATO' SRI HAJI FADILLAH BIN HAJI YUSOF



**FOREWORD BY** 

Y.A.Bhg Tun Dr. Mahathir Mohamad 4th Prime Minister of Malaysia

It has been said that life starts at 40. And now that Bina Puri is 40 since its inception in 1975; it should be stepping into a new life, a more productive life.

The construction sector is not for the faint-hearted. Bina Puri in the four decades of its existence has proven its capability to survive and excel in this competitive industry. As for me, Bina Puri had, during my tenure as leader of this nation, contributed much to our success story. Its track record speaks for itself. Two particular projects that spring to mind are KLIA2 and the Sarawak State Assembly building. These iconic buildings stand out as testaments to Bina Puri's capabilities as much as the trust the Federal Government and the Sarawak Government placed in it.

Of course there are numerous other projects Bina Puri had undertaken in its 40 years foray in the industry, too many to mention. And it has also carried the Malaysian flag abroad and successfully completed their tasks and in some, even commended by the Governments of the foreign nations.

For that, Bina Puri must take note as it is not merely ensuring the Group's bottom line that is important but it must ensure that it continues to defend the pride of the nation as it had done so in the past. It is a company founded by Malaysians, manned by Malaysians and developed by Malaysians. Bina Puri must never let that slips its mind. The past has ensured Bina Puri's well-being. Its future cannot be anything but bright and nothing can stop it from scaling greater heights other than itself.

Aptly named "Scaling New Heights", this commemorative coffee table book should be a timely reminder of what had been achieved in the 40 years and what needs to be done to ensure success in the future. Congratulations on your 40th anniversary and well done.

TUN DR. MAHATHIR BIN MOHAMAD



**FOREWORD BY** 

Y.Bhg. Dato' Sri Ir. Dr. Judin Bin Abdul Karim
Chief Executive, Construction Industry Development Board of Malaysia (CIDB)

On the occasion of celebrating the 40th Anniversary of Bina Puri Group of Companies, I would like to convey my heartiest congratulations to the company's management and staff for this achievement.

Growing a company from a small entity to a huge conglomerate is definitely not an easy feat. It definitely needs a strong team, with commitment and determination to ride through challenging times, only to emerge stronger. The success of Bina Puri stands as an example that many smaller construction companies can emulate and aspire to achieve.

One of CIDB's core functions is to promote local construction companies in the international arena. We believe that local players have the capacity and the capability to compete and deliver projects globally. Bina Puri's success in international ventures is definitely a testament to this. Not only depending on local projects, Bina Puri has spread its wings to other Asian countries and also the Middle East. CIDB recognised Bina Puri's success in international ventures by naming it the recipient of the International Achievement Award in the Malaysian Construction Industry Acheivement Award (MCIEA) in the year 2008 and 2011.

Apart from International achievements, we have recognised the tenacity of Bina Puri's leadership by recognising its Group Managing Director, Tan Sri Datuk Tee Hock Seng, JP with the MCIEA Prominent Player Award in 2005. In fact, Bina Puri itself had received the Contractor Award for G7 in 2007.

It is evident that this past 40 years have been full with accomplishments that the Bina Puri team can be proud of. I hope the next 40 years will be as productive and exciting, and it will be a journey that CIDB will be proud to be a part of.

DATO' SRI IR. DR. JUDIN BIN ABDUL KARIM



Y.Bhg. Tan Sri Dato' Ir. Wong Foon Meng Chairman of Bina Puri Holdings Bhd

There is no better time to reflect on the road we have travelled, leading to where we are today. As we celebrate our fourth decade in the business, to capture the rich heritage and history of the companies that has formed Bina Puri, we are delighted to present to you this coffee-table book entitled, Scaling New Heights.

This book serves to illustrate just how far we have come as a provider of construction, building and development solutions to Malaysia and increasingly, international markets. It is a difficult task to do justice to so many years' worth of collective history in 100 pages. Nevertheless, we have endeavored to use whatever resource material we could lay our hands on, incorporating personal testimonials, magazines, clippings and photo albums.

Since inception in 1975, we have positioned ourselves as one of the most reliable and competent contractors locally and internationally. These successes have been possible thanks to the strong support and cooperation extended by the government authorities, stakeholders, shareholders, business associates, subcontractors and suppliers, and last but not least, the continuous effort and collaboration of the management and employees who are loyal, diligent and disciplined. As we continue to play our part in nation building, we aim to continually provide our people with opportunities to grow and excel - both in the company and within our industry.

In the last forty years, we have built a culture of innovation, quality and excellence. As we enter a new era, let's continue to put our best foot forward.

TAN SRI DATO' IR. WONG FOON MENG

SCALING NEW HEIGHTS

SCALING NEW HEIGHTS

# **BOARD OF DIRECTORS**



TAN SRI DATO' TAN SRI DATUK IR. WONG FOON MENG TEE HOCK SENG, JP Chairman



Group Managing Director



DR, TONY TAN CHENG KIAT Founder Director



MATTHEW TEE KAI WOON **Group Executive Director** 



**DATUK HENRY** TEE HOCK HIN **Executive Director** 

IR. GHAZALI BUJANG

Director



DATUK TAN KWE HEE Group Director, Finance, Credit Control and Legal

Director



Director



TAY HOCK LEE DATO' YEOW WAH CHIN Director





MOHD NAJIB BIN ABDUL AZIZ

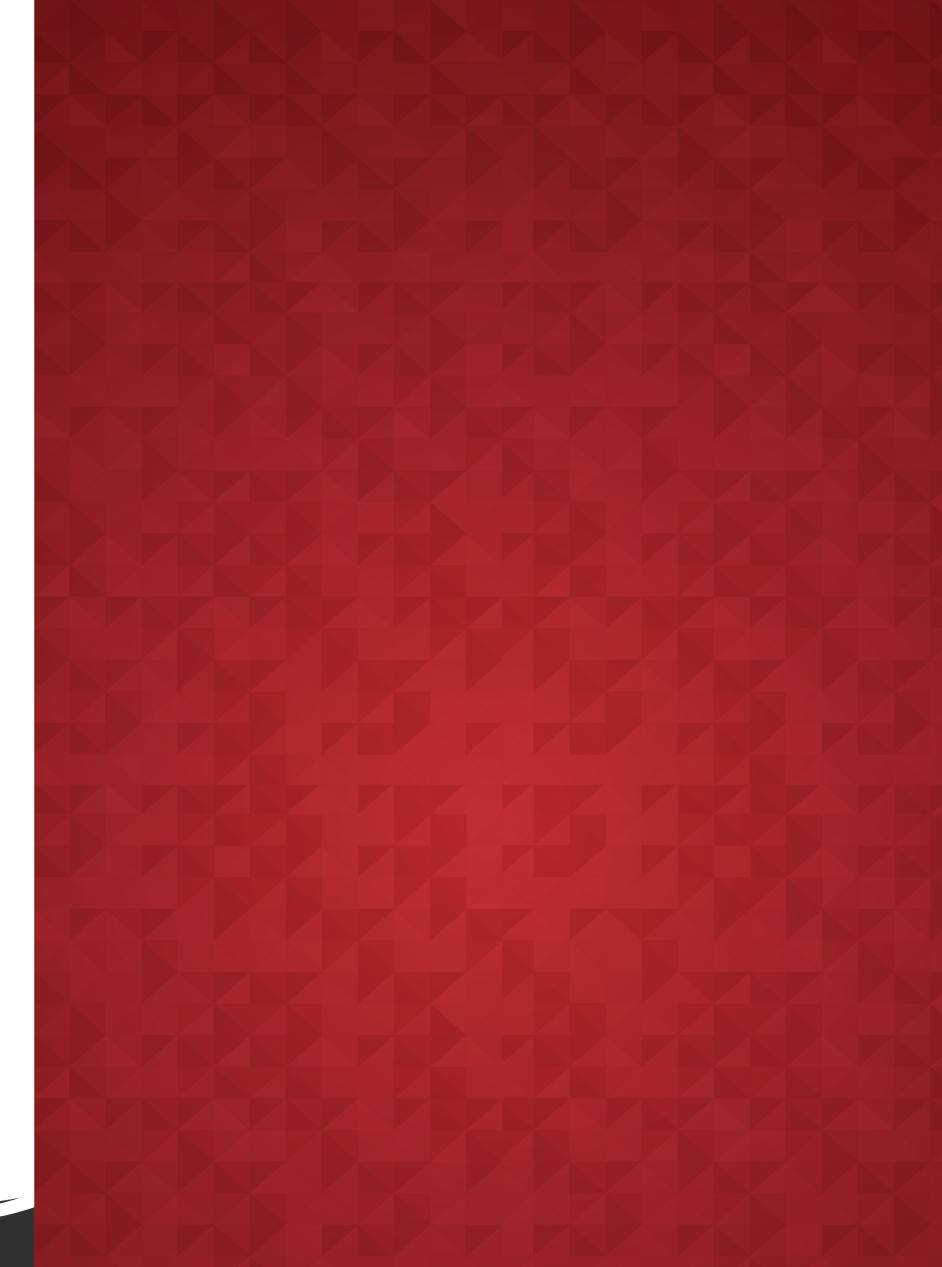


Alternate Director to Founder Director



DATO' TAN SENG HU WE HER CHING Alternate Director to Executive Director





# BRAND PHILOSOPHY





Bina Puri is a combination of two words in which 'BINA' is a Malay word that means 'to construct'. Thus 'Bina' directly reflects the construction activity as the core business of Bina Puri Group of Companies. Meanwhile, based on the press interview released in Utusan Malaysia dated 3rd December 1994 and The Star dated 28th December 1994, the Group Managing Director, YB Tan Sri Datuk Tee Hock Seng, JP stated that the word 'PURI' is a name of a hill in Bandung, Indonesia.

From the Malay literature perspective, 'PURI' is a Malay word that is rarely used in Malaysia, but more frequently used in Indonesia. In reference to Kamus Dewan (Dewan Dictionary) published by Dewan Bahasa dan Pustaka (DBP), the word 'PURI' means beautiful residence of a king or a palace. In justifying whether the 'PURI' means a palace or it refers to a hill in Bandung, the pioneer and the founder of Bina Puri Group of Companies, Dr Tony Tan Cheng Kiat clarified that 'PURI' solely means palace.

In summary, by combining the words 'Bina Puri', it is literally defined as CONSTRUCTING 'A PALACE'. Analogically this reflects the capability to construct high and beautiful buildings.' Thus, it is timely that during our 40th Anniversary Celebration, we are once again reminded of how we got our name Bina Puri.



Bina Puri was founded by Dr **Tony Tan Cheng** Kiat & the late **Tuan Syed Mansur Syed Salim** 



**Concentrated on** civil repair and maintenance work while building our credibility in the industry

1st GENERATION **ESTABLISHMENT** 



**Bina Puri merged** with Pembinaan

Tekun Jaya (which was led by Tan Sri Tee and his brothers Datuk Henry Tee, Mr Tay Hock Lee and Mr Tee Hock Loo)



a Class 'A' PKK license



**Bina Puri Holdings Bhd** incorporated

Wisma Bina Puri, **Corporate Office started operation** at Bukit Idaman, Selayang

**Bina Puri Holdings Bhd** listed on Main Board of KLSE & started overseas ventures

**2nd GENERATION** 

**GROWTH & EXPANSION** 

Mr. Matthew Tee joined Bina Puri

Aggressive business diversification into recurring income models including property development, highway concession and power supply

The new business models started to show result in 2011 with opening of LATAR Expressway, followed by completion of the Main Place Mall in 2014 and hydropower plant expecting operation in February 2016.







**3rd GENERATION** 

**MOVING FORWARD** 

### THROUGH THE YEARS



of mind." Dr.Tan also added "Knowing the art of getting jobs is one thing; performing the job well is another. "

canteen," says Dr. Tan. "It was a case of out of sight, out

We made sure we brought in a project on time, on budget and at a high quality. We treated each project and client as if they were the single most important relationship we had. Give a good customer experience so that your client will remember and recommend you.

Dr. Tony Tan

In September 1985, BPSB jumped to the next level of becoming a Class A building and civil engineering contractor registered with the Pusat Khidmat Kontraktor of the Prime Minister's Department. The upgrade paved the way for BPSB to bid for construction projects of unlimited value that were awarded by the Government and other statutory authorities. The next few years saw BPSB steadily building up a reputation for early delivery, flawless execution and efficient project management.

# 

# THROUGH THE YEARS

In a challenging industry where companies have to and unpredictable variables, Bina Puri Group, a billiondollar public-listed conglomerate with global presence in over ten countries, has emerged as one of Malaysia's kampong roads connecting villages." most inspiring success stories.

Established in June 1975 by Dr. Tony Tan Cheng Kiat Bina Puri Sdn Bhd (BPSB) began with a project to build a its modest start, Founder Director Dr. Tony Tan says, "The 70s and 80s were terrific times for the construction that the leaders practise until today. business. Under Tun Mahathir's dynamic leadership,

modernization was gaining momentum in Malaysia. manage low-margin businesses, complex financing deals, This, in turn, fuelled the demand for infrastructure and created plenty of jobs especially in the civil sector. Not many people know this but Malaysia has one of the best

BPSB became actively involved in the construction industry, undertaking diverse projects of all sizes and and his partner, the late Tuan Syed Mansur Syed Salim, variety. The jobs varied in scale; many JKR (PWD) projects involved construction of small roads and bridges, but size police station and residential houses in Kepong. Despite wasn't the point. This was a crucial time for BPSB to build credibility and good "guanxi", a networking philosophy



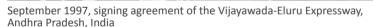
Balai Polis Kepong completed in 1975





# **INTERNATIONAL INROADS**







Madhucon Bina Puri office in India

The natural next step for the company was to venture abroad. Our overseas debut began with a small upgrading and reconstruction project in Cambodia back in 1995, followed by a bigger chunk in the construction of the Hyatt Regency Hotel in Kathmandu, Nepal in early 1997. Shortly, the tiny steps turned into a giant leaps, and a series of high-powered exchanges led us



National Housing Scheme in Brunei Darussalam

to winning a RM210 million project to strengthen the Vijayawada-Eluru expressway in the State of Andhra Pradesh, India. Once again, our strong track record helped us beat out stiff competition in the international bidding process for the Asian Development Bank-funded project.

Following opportunity, we made further inroads into tough overseas markets that even some construction giants could not penetrate, prompting a media analyst to describe us as an unpolished gem. Case in point: the National Housing Scheme in Brunei Darussalam, which involved the delivery of 2,000 affordable housing units, was not only the Group's single largest project at that time, but overcame resistance and scepticism to win gratifying praise from the Sultan of Brunei himself – and eventually, the prestigious International Achievement Award by CIDB in 2011.







# **INVESTING IN PEOPLE**

If you were to ask any of the Bina Puri leaders what single factor was responsible for the company's success, they would answer unanimously: "Our people."



From day one, the leaders of Bina Puri were determined to cultivate a people-centric company culture.

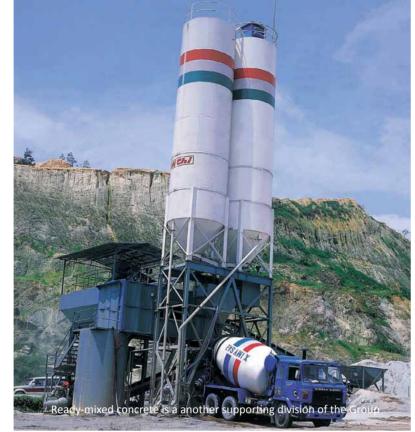
Employees have cited company engagement activities, staff welfare programmes and caring employers as reasons they feel fully invested in the company. Staff loyalty was most evident when recession dealt a blow to the nation in the late 90s. Bina Puri was not spared; the company had to write off huge amounts and cough up RM4 million in interest every month. Observing how other companies collapsed like a row of dominos, Tan Sri Tee recalls, "At my lowest point, I contemplated closing the company, but I couldn't do that to the staff who had stuck with us through thick and thin."

In an unexpected twist, the staff volunteered to reduce their salary by 15% to help the company weather this storm. "We were humbled," says Tan Sri Tee. "It proved beyond a shadow of doubt that the staff treated us like family. It also showed the leaders were doing something right, and we vowed to work even harder so that our family's faith in us is not misplaced."

# **LOOKING AHEAD**

The rest, as they say, is history. Bina Puri bounced back stronger than ever. More significantly, the recession opened a next chapter in Bina Puri's history.

While the construction sector remains Bina Puri's major income source, the leadership is steering the company towards more recurring incomes and new businesses, including the power generation, property development and mining. Says Tan Sri Tee, "Although construction has been our bread and butter, we must leverage on our prominent brand name and change with the times."





Sustainable design is expected to be a key service offering in the future. One of Bina Puri's most high profile green projects recently is the Kuala Lumpur International Airport 2, the world's largest purposebuilt terminal dedicated for low-cost carriers. Known in short as klia2, the green airport meets the stringent requirements of LEED (Leadership in Energy and Environmental Design) Green Building Certification and Environmentally Responsible Interior Design (ERID). The airport was intelligently designed and developed to allow future expansion, which, no coincidence, reflects the direction Bina Puri leadership envisions for the company. As Group Executive Director Matthew Tee puts it, "Our task is to build a sustainable company that can live through the ages."











# AN INSPIRING INSTITUTION

From our humble beginnings, we have built a stellar portfolio of civil, commercial, residential, educational and airport infrastructure and facilities for a variety of local, national, and international clientele, all while balancing the needs of the stakeholders. Present-day Bina Puri employs over 1,000 staff with operational units in Thailand, Brunei Darussalam, and Indonesia.

With our considerable capital in talent and resources, the company has devoted significant efforts to the development of Malaysian communities through corporate social responsibility. Over the past forty years, Bina Puri has contributed millions of ringgit to needy organizations and engaged in a gamut of humanitarian efforts, educational contributions and social outreach activities. These community initiatives ultimately reflect Bina Puri's philosophy that a company is only as successful as the communities it serves, and that it is possible to align business ideals with caring ideals.

**L** Tan Sri Tee says

We want to be a company that builds great buildings, great relationships, great value and great communities. 99

### **FABULOUS FORTY**

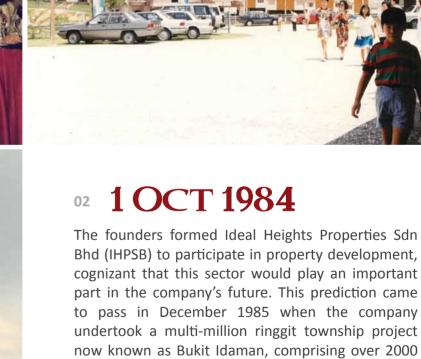


01 8 JUN 1975

Dr. Tony Tan Cheng Kiat and the late Tuan Syed Mansur Syed Salim, founded Bina Puri Sdn Bhd (BPSB) with a Class BX licence. The office was located in a small endlot of a row of shops on Jalan Pahang. This address had been our home for the next ten years, when we moved to Jalan Pahang Barat. In the early years, we concentrated on civil repair and maintenance work while building our credibility in the industry.







units of apartments, terrace houses, shophouses

and condominiums developed amidst a backdrop of carefully preserved rainforest and nurtured greenery.





# moments of our history. Here's to another 40 glorious years!

**FABULOUS** 

From a humble setup, Bina Puri has grown

into a strong company that has weathered two financial crises with an impeccable reputation,

a staff force of over 1000 and a strong presence

beyond Malaysia. Our first 40 years are marked

with milestones and achievements few other

Let's recap, review and relieve the shining

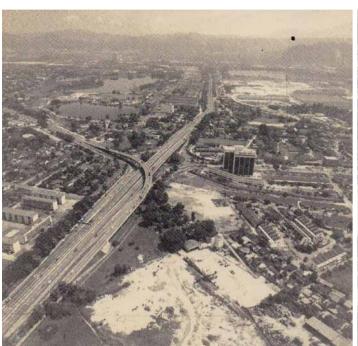
**FORTY** 

companies in the region can match.

# 03 23 SEPT 1985

BPSB registered as a Class 'A' building and civil engineering contracting firm with Pusat Khidmat Kontraktor that permits the Company to bid for and undertake any construction projects of unlimited value.







Jalan Kepong-Selayang Kuala Lumpur

# 04 1 OCT 1985

Jabatan Kerja Raya awarded us our first major civil construction project to improve the road system in Gombak District (Jalan Kepong-Selayang), with contract value of RM63 million which was completed in March 1989.





# 05 **5 JUL 1988**

We were awarded the project to extend the runway for the Subang International Airport from 11400 ft to 12600 ft. It was completed on 14 July 1989, months ahead of schedule. The success cemented BPSB's reputation as a reliable civil contractor and significantly, catapulted us into the big leagues of construction players.





# <sup>06</sup> 5 NOV 1990

Bina Puri Holdings Bhd (BPHB) was incorporated as a private limited company under the name of Bina Puri Holdings Sdn Bhd and was subsequently converted to a public limited company on 22 November 1991 and assumed its present name.



# o7 1 NOV 1991

Our next big coup was the award of a RM216.9m PLUS project for the construction of the North-South Expressway from Alor Pongsu to Bukit Merah. With UEM as the turnkey contractor, we had distinctly being the only privately-owned company that got into the project. The project was completed on 30 Jan 1994.



# <sup>08</sup> 15 JUL 1994

BPSB established its foothold in East Malaysia with the setup of the Sabah Office, led by Datuk Henry Tee. The first project undertaken was the resurfacing of the Kota Kinabalu Airport.

# 09 6 JAN 1995

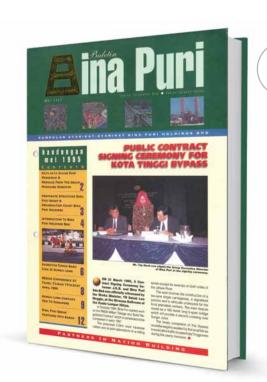
In a historic moment, BPHB was officially listed on the main board of the Kuala Lumpur Stock Exchange with an authorised capital of RM100 million and paid-up capital of RM40 million. The listing propelled the Group forward in a positive direction and broadened its horizon in the corporate world.





# <sup>10</sup> 15 FEB 1995

Making our first overseas debut, Sg. Long Industry Sdn Bhd in collaboration with Veng Sreng Construction Limited of Cambodia, secured a road reconstruction and rehabilitation project for a distance of 30km from Sku Town, 76km north-west of Phnom Penh, Capital of Cambodia.



# <sup>11</sup> MAY 1995

The first issue of Buletin Bina Puri was published for internal circulation only to serve as the harbinger of good news and useful information of the Group. We obtained the KDN licenses that allow for external circulation to our business partners, associates and friends, serving as the most important 'envoy' for the Group in April 2007.



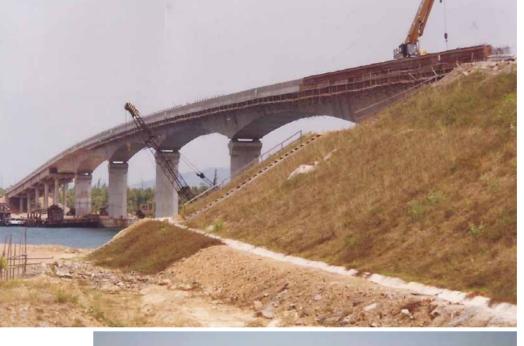
# <sup>12</sup> JULY 1996

Kelab Sukan & Sosial Bina Puri was officially registered with the Registry of Society with every staff automatically became member of the club. It held the first Annual General Meeting on 2 October 1996.



# 13 15 OCT 1997

Bina Puri-Bina Primas JV was awarded the design and construct of Kota Kinabalu-Sulaman Coastal Road project, the largest civil work in Sabah with contract value of RM314 million and 36 months contract duration.





# <sup>14</sup> 9 NOV 1997

The Madhucon-Bina Puri JV paid off: it was awarded the Indian National Highway Project in the State of Andhra Pradesh, India for strengthening of NH-5 from Vijayawada to Eluru including four-laning totalling 75km in length and the construction of a bypass for Eluru Town.

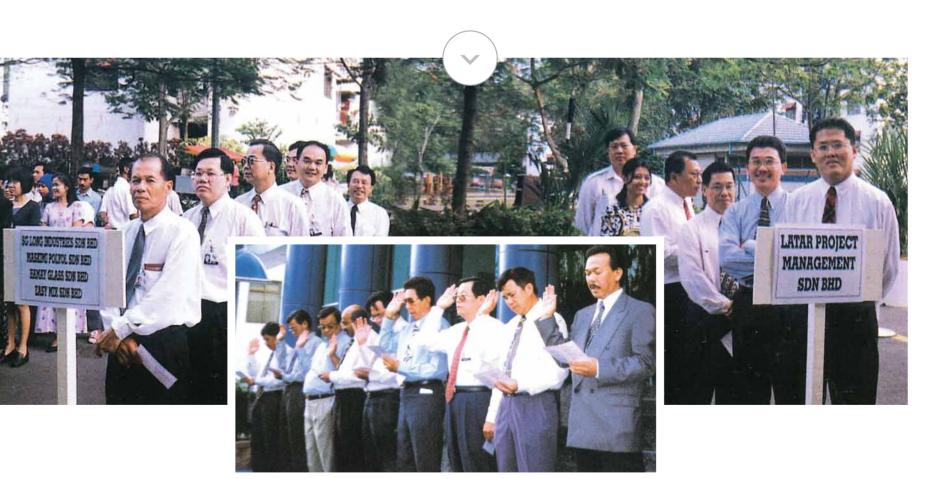






# 15 28 MAR 1998

We officially moved into our newly completed office building, Wisma Bina Puri, from our temporary office in Casa Mila Tower. Built at a cost of RM15 million, the contemporary design created a conducive working environment for its employees.



<sup>16</sup> 8 OCT 1998

Our first General Assembly was held. About 231 staff and directors convened in front of Wisma Bina Puri for a session of rapport and team building that has since become a monthly tradition in the company.

# <sup>17</sup> 7 DEC 1998

BPSB received the MS ISO 9002 Quality System Certification from SIRIM, on Provision of Construction Services for building and Civil Engineering Works. This was followed by Bina Puri Construction Sdn Bhd (BPCSB) receiving the same certification on 5 February 1999.





# 18 APRIL 2000

BPSB completed its first overseas five-star hotel project, the Hyatt Regency Hotel in Kathmandu, Nepal. Set on 37 acres of land, the hotel offered 280 luxurious guest rooms with magnificent views of the UNESCO world heritage site Boudhnath Stupa.









SCALING NEW HEIGHTS

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**SCALING NEW HEIGHTS** 

### FABULOUS FORTY



# 19 8 JUL 2000

BPSB was conferred the Silver Service Award for 10 years of active involvement in Master Builders Association Malaysia (MBAM), the first in a string of accolades that the company would receive.







# <sup>20</sup> 24 MAY 2002

BPHB was awarded the prestigious MS ISO 9001:2000 Quality System certification from SIRIM, on Provision of Corporate Services to subsidiaries and associate companies and investment holding activities.



We successfully completed construction of the Malaysian 21 JUL 2002 Embassy Complex in Beijing, China, followed by Malaysian Ambassador's Residence on 14 March 2004. On 29 May 2004 Ambassador's Residence on 14 March 2004. On 29 May 2004, the Embassy Complex was graciously officiated by the 5th Prime Minister of Malaysia, Y.A.Bhg Tun Haji Abdullah Ahmad Badawi.











# <sup>22</sup> 30 NOV 2003

Strengthening our presence in India, we completed widening and rehabilitation work on the existing two lanes from Tada to Nellore (KM 54.38 to KM 111.6) in NH-5 Andhra Pradesh, followed by the completion of the Chittorgarh-Mangalwar National Highway Project in Rajasthan on 5 February 2004, strikingly 2 ½ months ahead of schedule.













# <sup>23</sup> 15 DEC 2003

The new Bangkok International Airport Co Ltd awarded the construction of an upgrade road project - the At-Grade Roads & South North approach bridge under Second Suvarnabhumi Airport to Bina Puri Holdings Bhd and Kampangphet Viwat Construction Ltd Joint Venture, marking BPHB's first foray into Thailand.



# <sup>27</sup> 19 MAR 2007

Official opening of Bina Puri Regional Office in the Bangna Business Complex, Bangkok, Thailand by HE Dato' Shaarani Ibrahim, former Malaysian Ambassador to Thailand. Operating at a newly owned building, the regional office valued at RM3.1 million has 7 floors to accommodate office from level 1 to 4, while level 5 and 6 were allocated for staff accommodation.





Grand celebration of Bina Puri 30th Anniversary Luncheon at Sunway Lagoon Resort Bandar Sunway with total number of 1,000 people attending. The Guest of Honor was Y.B. Dato' Seri S. Samy Vellu, the former Minister of Works, Malaysia. The celebration was also organized in Kota Kinabalu and Kuching for the respective regional office staff.



# 25 FEB 2006

BPCSB completed the construction of road from Nangoh to Paitan, Sabah with a contract amount of RM 303.8 million, another challenging mega road project in one of the most remote districts in Sabah.



# <sup>26</sup> 17 MAY 2006

Groundbreaking ceremony for the Bangplee Project Site in Bangkok, following the signing of a joint venture agreement between Bina Puri Thailand Ltd. and Thailand's Deva Property Public Co. Ltd. in the previous year, which led to the successful securing of contracts worth 13.06 billion baht (RM1.3bil) from the National Housing Authority of Thailand to construct more than 26,000 low-cost apartments and semi-detached double-storey houses at eight locations in the suburbs of Bangkok and other nearby provinces.





# 28 18 JUN 2007

SPK-Bina Puri, a joint venture between Pembinaan SPK Sdn Bhd and Bina Puri Holdings, signed a contract with Al Tamouh Investments LLC to design and build a residential, commercial and recreational development on Al Reem Island, the largest development project of Abu Dhabi, the capital of United Arab Emirates. The project was valued at AED 490.7 million (RM470.5 million).





**SCALING NEW HEIGHTS** 





29 AUG 2007 Bina Puri secured a contract for Housing Development Phase VI for Defense Housing Authority (DHA) in Lahore, Pakistan valued at RM185.0 million.





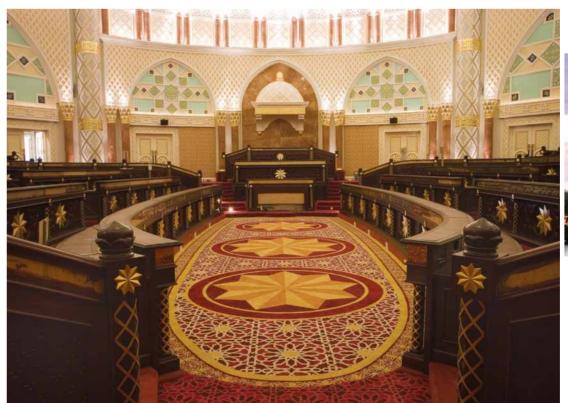
# 30 DEC 2007

BPHB received the Contractor Award (Category G7) in the Malaysian Construction Industry Excellence Awards 2007, in recognition of the Group's excellent completion of the 39-storey Capital Square high-end condominium in Kuala Lumpur.









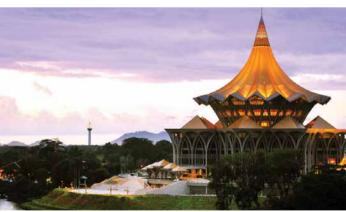




# 31 5 JUN 2008

A Contract Signing with KL-Kuala Selangor Expressway Berhad appointing Mudajaya Corporation Bhd as the Turnkey Contractor for the KL- Kuala Lumpur Expressway (LATAR), a 33km toll expressway spanning from Templer Park, Rawang to Assam Jawa, Kuala Selangor. The project was valued at RM958 million.





# 32 31 MAR 2009

BPSB completed another landmark project, the new Dewan Undangan Negeri at Petra Jaya, Kuching, Sarawak with total project value of RM 228.9 million.





# 33 15 APR 2009

BPHB secured a project for the development of 2,000 houses for the National Housing Scheme of Brunei Darussalam, valued at RM 691.7 million. On 13th July 2011, His Majesty the Sultan and Yang Di-Pertuan of Brunei Darussalam personally visited the project site and described the new houses as "very good".





# 36 23 JUN 2011

The KL-Kuala Selangor Expressway became fully operational on 23 June 2011. The project is the Group's first highway concession.





# 34 10 OCT 2010

Bina Puri 35th Anniversary Coral Jubilee Celebration Luncheon organized at the Sime Darby Convention Centre, Bukit Kiara; and at the Sutera Habour Resort, Kota Kinabalu on 17 October 2010.



# <sup>35</sup> 2011

Bina Puri won the International Achievement Award 2011 in the Malaysia Construction Industry Excellence Award (MCIEA 2011) by Construction Industry Development Board (CIDB).



# <sup>37</sup> 9 MAY 2014

Bina Puri Sdn Bhd, together with UEM Construction Sdn Bhd (UEMC), successfully completed the construction of klia2 amidst tight deadlines, numbers of variation orders, various design changes and numerous controversial issues. However, the first day of operations began flawlessly, signalling a new era for the nation.



33

**SCALING NEW HEIGHTS** 

### FABULOUS FORTY

# 38 **24 JUNE 2014**

Grand Opening of Main Place Mall @ USJ 21, Subang Jaya. It was launched by the Minister of Tourism and Culture Malaysia, Y.B. Dato' Seri Mohamed Nazri bin Abdul Aziz. Packed with fashion shows, jazz brass band, street percussionists, the spotlight was on Malaysian award-winning songbird, Shila Amzah who mesmerized the audiences with her splendid performance that night. The successful resuscitation of this long-abandoned project cemented Bina Puri's reputation as a "white knight" in rescuing failed projects.







# 39 23~25 JAN 2015

at Port Dickson, Negeri Sembilan, which was attended by management and management-level staff. The objectives amongst the participants.

Bina Puri Group organized a Management Retreat 2015 of the retreat were to conduct performance review and analysis of the Group's business operations, strengthen 110 participants inclusive of Board of Directors, senior teambuilding within the Group and knowledge sharing



# 40 8 AUG 2015

Bina Puri 40th Ruby
Anniversary Luncheon
1975-2015 Celebration and Party organized at the Sunway Resort Hotel & Spa, Bandar Sunway with total about 1200 people attending; and at the Sutera Habour Resort, Kota Kinabalu on 22 August 2015 for the East Malaysia and Brunei staff and counterparts.

### PEARLS OF WISDOM







Attending Family Day celebration (Dr. Tony Tan fifth from the right)

# The principle that the whole is greater than the sum of individual parts certainly applies to our Group. Over the years we have been fortunate enough to meet, befriend, work and socialise with many special people who have made their mark on Bina Puri and helped us become what we are today.

PEARLS OF WISDO

# DR. TONY TAN CHENG KIAT

Founder Director

Bina Puri Sdn. Bhd. in 1975 and has been the Executive Chairman since its inception. He was appointed to the Board of the Company on 5 November 1990. He is responsible for the growth and ongoing development of the Company's business. He was instrumental in the development of a number of major projects throughout Malaysia for the Group. He holds a doctorate in Business Administration and is also a licensed builder. He has been successful as a private property developer in Australia. With his wide experience, he has

brought much progress to the

Group.

Dr. Tony Tan Cheng Kiat,

Malaysian, aged 66, founded

### **ADVERSITY IS OPPORTUNITY**

Having experienced both ups and downs with the company, Dr Tan does not believe that adversity is necessarily a bad thing. "Be ready to turn a crisis into an opportunity. We managed to sustain and build growth even in the worst of times. In fact, we always get big jobs during crisis time!"

Citing the Kepong-Selayang bypass project as an example, he explained the enormous challenges the company faced in executing it. The intended highway would pass through a farming community consisting of 700 squatter houses. Furthermore, the project ran on until the worst of the economic crisis. Despite these hurdles, Bina Puri managed to complete the project on time. "Every organization faces challenges, and that's how they become stronger. Adversity is an opportunity in disguise."

### **CSR IS A BLESSING**

People who know Dr. Tony well praise him for having deep pockets when it comes to charity or donation. He admits, "I get all kinds of requests from strangers for sponsorship. If I can afford it, I always make a contribution. It's good karma." "When you give, the more you will get in return," he firmly believes.

### VALUE YOUR EMPLOYEES

To Dr. Tony, CSR also applies to employees of Bina Puri, because "they are the ones who do all the hard work through good and bad times."

Dr. Tony believes deeply in showing appreciation to staff. In fact, he confesses that he avoids sacking staff as far as possible. "We should not allow good staff to join other companies. If they do, and decide to rejoin us, we welcome them with open arms. Every person in life deserves a U-turn."

PEARLS OF WISDOM PEARLS OF WISDOM

# Y.BHG. TAN SRI DATO' **IR.WONG FOON MENG**

Chairman

Tan Sri Dato' Ir. Wong Foon Meng, aged 61, was appointed as Chairman/Non-Executive Director of the Company on 1 June 2010. He graduated in mechanical engineering from the University of Technology Malaysia in 1978. He spent his early career in Government service where he held various positions at technical and administrative levels. He had a distinguished career during his 13 years' service and was accorded the Excellence Service Award by the Ministry of Science, Technology and Environment in 1982. His last position held was as the Regional Director of Department of Environment for Terengganu and Kelantan before he left the service to be in the private practice in 1991.



Tan Sri Dato' Ir. Wong Foon Meng's extensive experience in the public sector, executive and legislative experience at state and federal levels, as well as corporate experience in the later years has enabled him to lead and share his experience with the Board.



### **MAINTAIN A SENSE OF BELONGING**

Unique to the Bina Puri corporate culture is the monthly general assembly, which Tan Sri Wong Foon Meng credits for contributing to staff loyalty. "The mandatory attendance by everyone, including board of directors, reinforces a strong sense of commitment."

The assembly begins with a mass singing of the national anthem, and the company song, 'We Are

The Best' followed by speeches from Bina Puri executives, usually related to organizational performance, or invited guests - a government official, or an expert who are related to our industry - to share various information and tips. New staff are invited to introduce themselves and birthday presents are given to those concerned. After the speeches, the entire staff are invited to have breakfast together. "All these wholesome activities are specifically picked to bond the staff," he says.

"Through our Buletin, staff in remote locations get to stay in touch with the company's developments and activities. It is important for everyone to feel a sense of ownership."



### PROJECT MANAGEMENT SKILLS

One reason for Bina Puri's ability to make profit and secure major projects even in times of crisis is the staff's well-honed skills in project management. "To manage a project well, we need workers with the experience, skills as well as the right attitude to complete the project in time. Delivery time can make or break the profit margin in a construction project. I'm gratified to observe a strong sense of responsibility and commitment among the staff, from entry level to top management."



### WORKING TOGETHER

Another well-known Bina Puri "cultural norm" is that senior executive members like to conduct site visits. "It's not just to pinpoint problems. We discuss with them what issues they face on site. Let's say a project is delayed. We like to go down to the ground and listen to them directly. Why did it happen? How do we overcome it together? We don't brush our hands off and leave them to fend on their own. Wherever possible, we share relevant experience that can help them in their jobs."

### TAKE CHALLENGES IN YOUR STRIDE

Project management is particularly crucial during the execution of mega-projects like the recently completed klia2. There were plenty of unforeseen challenges that demanded difficult decisions which are not in the original scope of work so that the final outcome is not affected. Case in point, while doing piling work for the construction of the tunnel linking the main and satellite terminal, the team discovered that soil settlement had caused the wall of the tunnel to collapse. "We had to redesign the piling system to accommodate the soil condition."

"In fact, we had to accommodate various changes and additional requirements from the client, and towards the end, the retailers themselves. The good thing is, the team recognized these challenges as part and parcel of the business and took them in their stride, otherwise completing the project would have been impossible.

We deployed our most experienced senior staff on site to monitor the progress and the work carried out was in accordance with the requirements. No effort was spared."

### MESSAGE TO STAFF

On this 40th year anniversary, I am happy to see vision which will hopefully transform Bina Puri even further. These plans are part of our overall we are able to deliver.

that under the leadership of our top management, into one of the biggest infrastructure construction the group is on the right track. We concentrate on conglomerates in the country. Let's continue sectors that we are familiar with, i.e. construction, moving to achieve our goal. To do that we have to while at the same time venturing into other sectors be dedicated, committed and be willing to rise to that are close to our core business. We hope to challenges, to reimagine and reinvent ourselves, and explore property development and the power sector raise the level of our work to greater heights; so that

PEARLS OF WISDOM
PEARLS OF WISDOM

# Y.BHG. TAN SRI DATUK TEE HOCK SENG, JP

**Group Managing Director** 

Tan Sri Datuk Tee Hock Seng, JP, Malaysian, aged 66, was appointed to the Board on 5 November 1990 and was subsequently appointed as the Group Managing Director on 22 November 1994. He is an experienced entrepreneur with more than 40 years of business acumen in trading, construction and development. He is responsible for the day-to-day operations of the Group.

Presently, he is an Exco member of Malaysia South-South Association and Perdana Leadership Foundation. He is a Director of Malaysian South-South Corporation Bhd. and Malaysian Industry-Government Group for High Technology (MiGHT).

He also serves as the President of The Federation of Hokkien Associations of Malaysia, Chairman of the Malaysia Quarries Association, Honorary Chairman of The International Fellowship of Eng Choon Associates, Deputy President of the Associated Eng Choon Societies of Malaysia, President of the Kuala Lumpur Eng Choon Hoey Kuan, Chairman of the Chinese Maternity Hospital (CMH) and Director of Tung Shin Hospital and Confucian Secondary School. He is also the Honorary Chairman of the Young Malaysians Movement and The Federation of Malaysian Clans & Guilds Association, Division Chairman of MCA Bahagian Cheras as well as an elder of Elim Chapel.

He was accorded the "Most Prominent Player" by the Construction Industry Development Board in 2005 which was one of the highest individual accolades recognised by the construction industry.



### MAXIMISE EVERY LEARNING OPPORTUNITY

Tan Sri Tee got an early head start in construction thanks to his father, Tee Than Song, a contractor who was responsible for building high schools in the 1960s. During school holidays, his father Tee roped in the young boy and his two brothers to help out. "Before the handover of his projects, the buildings had to be cleaned up. We cleared all the classrooms of dirt and smoothed the flooring. It was sweaty, hard work, but I took the opportunity to learn everything I could. By the time I left high school, I knew the A to Z of the construction industry."

### **NURTURE GOODWILL**

One of his earliest projects was a joint venture to build a naval base in Lumut. The contract was worth RM100,000 out of which Bina Puri subcontracted RM80,000 to another local contractor. Through the experience, he learned the importance of teamwork, cultivating rapport and maintaining goodwill — soft skills that have come in handy in later years as the company built up working relationships with political and business leaders. "If not for these relationships, we may not have survived our toughest years," he says.

Many big companies - even established players - crumbled during the 1997 economic crisis, but not Bina Puri, even though the company had to write off a big amount and pay sky-high interest to the tune of RM4 million monthly. "We might have suffered the same fate too but fortunately, the government helped us out because of our good relationship. Every year, we were able to secure RM400-500 million projects to keep the company afloat."





### TREAT YOUR STAFF WELL

Bina Puri has a high retention rate that is the envy of other companies. Then again, how many leaders at the executive level would have "teh tarik" sessions with their staff? Caring leaders is often cited as one of the main reasons for Bina Puri staff loyalty. When Tan Sri

Tee found out that a long-serving Malay couple did not have sufficient funds to embark on their Haji pilgrimage, he quietly arranged for their trip to be sponsored. Since then, Bina Puri has sent several other needy staff for compassionate trips like this. While his standards are high where work is concerned, Tan Sri definitely has a soft spot for his staff's welfare.





### LEAD A BALANCED LIFE

Tan Sri Tee's reputation as a human dynamo is legendary. Even at this age, he gets up at 5am and works steadily until late night. He is known to personally conduct "spot checks" at construction sites. When he was in Lahore, Pakistan for 14 days during the execution of a mega project, he climbed every one of the 176 bungalows to monitor quality and progress. A fitness buff who exercises on the treadmill 4 times a week, he can easily give a man half his age a run for his money.

Despite being one of the successful businessmen in the country, Tan Sri Tee leads a modest, low-profile lifestyle. Most people are surprised to learn that he doesn't even have a bodyguard. Prizing pragmatism over luxury, he commutes in a workhorse Vellfire instead of a fancy sports car befitting his status. On night flights, he is happy to ride the ERL to KL Sentral. "If a driver picks me up at the airport, I won't get to have porridge with my son who works in the same building. Quality time with family is important. When you have a happy, balanced family life, you are more productive at work as well."



### **MESSAGE FOR STAFF**

66

Bina Puri Group of Companies has come a long way, having weathered three recessions and survived a history of ups and downs. Tough times have taught us to be more matured, while pleasant moments make us appreciate the bonds we have built with one another. It is the contribution of all staff members thathavemadeourachievements a reality. Let's continue to work together towards the future with a positive mindset. Hard work, passion and honesty will be rewarded in due time.

PEARLS OF WISDOM PEARLS OF WISDOM

# Y.BHG.DATUK HENRY **TEE HOCK HIN**

**Group Director** 

Datuk Henry Tee Hock Hin, 57, was appointed to the Board of the Company on 5 November 1990. He has held the position of Managing Director of Bina Puri Construction Sdn. Bhd. since 22 August 1996. He is responsible for the overall management of projects and operations. He has wide exposure and experience in the management of civil and building construction overseas and in both East and West Malaysia. He represents the Company on the Board of a number of its subsidiaries and is also a member of the Group Executive Committee.





### **TOUGH CHALLENGES OFFER** THE BEST LEARNING CURVES

With ample experience managing civil and building construction projects both locally and overseas under his belt, Datuk Henry has seen the company through plenty of tough jobs – and believes Bina Puri is all the stronger and better for it. "Subang Airport, North South Highway, DUN Sarawak, klia2 – these are all landmark projects that are also rank as some of the toughest in the country. Yet it was when we were tested that we rose to the occasion. For Subang airport, we were the first Asian country to carry construction in a live airport. Even Singapore came to observe how we worked!"

### **CULTURAL HARMONY IS A CRITICAL SUCCESS INGREDIENT**

One of the reasons we were able to break into the that you could run into numerous challenges in the form valuable lesson from local projects that engaged foreign

international market was our ability to assimilate into of cultural differences and working styles. A hardnosed the local culture. To some extent, Bina Puri learned this management style or by the book approach may not work in a country with a sensitive cultural milieu like Malaysia, talent, not always with the best results. "We found out where a give and take approach is more suitable."





### NO PROBLEM IS UNSURMOUNTABLE

When it was awarded to Bina Puri in 1991, the North South highway was, at RM200 million, the company's biggest job to date. It also ran into a slew of problems. "As none of the project directors were technically qualified, we engaged an external consultant to lead us but he resigned after four months. By then, the project was four months behind schedule. It was a nightmare!"

The Bina Puri team knew the company reputation was on the line and rallied together to make things work, even though they lacked the technical qualifications. Their determination paid off. "We managed to complete the project in time, and even got a bonus for it!"

Moreover, the success raised the company profile as a leader in quality control and fast-tracking, and more importantly, put it in a favourable position to qualify for listing. "It really brought us to public attention. All the while, we were only known as civil contractors. The nightmare was worth it!"

### **MANAGE WISELY**

Echoing the sentiments of other Bina Puri leaders, Datuk Henry believes firmly that teamwork is critical to success. "A corporate organization should be managed like a football team. You cannot play it like a single-player game."

As Bina Puri moves into the future, he says that it is crucial that the old and new guards work closely together. "Construction industry is not like 20 years ago. Clients are getting more demanding, educated and wellinformed. To meet their expectations, you must learn new technology, plan for the future and change to meet the market needs. Otherwise Malaysia will fall behind countries like Singapore and Thailand where quality control and management skills are topnotch."



### **MESSAGE TO STAFF**

independently, and monitor their progress. We should propel Bina Puri into the future."

While Bina Puri is in a good place in the industry not lead directly, but let them try while we watch compared to other players, Datuk Henry believes we from the side. Let the new working committee make should not be complacent. "We can still do better. at least 50% of the decisions. The veteran leaders Before the old guard steps down, we must ensure have a lot of expertise and experience to offer, while that there is a smooth transition. What this means the younger batch has plenty of energy and new is we must release the new players, let them grow ideas. This winning combination of strengths will

PEARLS OF WISDOM PEARLS OF WISDOM

MR. WE HER CHING

Group Chief Operating Officer, Contracts and Admin

We Her Ching, aged 55, was appointed as an Alternate Director to Datuk Henry Tee Hock Hin, Executive Director on 6 June 2011. He graduated with a Bachelor of Applied Science (Construction Management and Economics) and is a member of The Chartered Institute of Building (MCIOB).

Mr. We joined Bina Puri Sdn. Bhd. in 1986 and has extensive experience in the construction industry. He is responsible for the overall management and operations of projects within the construction arm. He sits on the Board of a number of its subsidiaries.

### **SMALL ACHIEVEMENTS CAN** LEAD TO BIG SUCCESSES

"Don't underestimate a solid local track record. It may become your passport to expand internationally," says Mr We Her Ching, who joined Bina Puri when the company made its first overseas foray into India.

In the pre-qualification process for the Vijayawada-Eluru Expressway, Bina Puri's track record in Malaysia gave it an edge over other competitors, particularly the work that it had done for Asian Development Bank, one of the project funders. From this important win in India, Bina Puri has since racked up a stellar international track record that includes China, Pakistan, Brunei, Thailand and the Middle East.

### **BE VIGILANT** ABOUT MARKET TRENDS

Diversification is key to staying ahead of the curve. If you look at Bina Puri's history, we have always evolved to meet market needs, whether in terms of our offering or working methods. Giving construction methods as an example, Mr We says that in the future, the building industry will no longer be labour intensive, but increasingly rely on machinery and equipment to get the job done. "First of all, human resource is a huge challenge. In the old days, a skilled worker typically had ten years' experience. Today, a worker who has worked a year can boast to be skilled!"

For that matter, industrialized building system (IBS) is catching on fast. "The advantage of this is you have minimal brick layering and plastering. Instead of brick walls, which you have to plaster and cement, thereby causing debris, we use concrete walls which we put one layer of skim coat and paint. We manufacture the precast in the factory and mobilize it to the site. There's better quality control and timing, and less housekeeping."

### **GO GREEN**

In the last few years, Bina Puri has become more selective in terms of residential projects in Malaysia. "Condominiums are overbuilt so selling them is a challenge," he points out. What the company has focussed on are green buildings. "The government has been going all out to promote green buildings. Our new developments e.g. Puri Tower in Puchong and Laman Vila in North Mon't Kiara are installed with solar panels which absorb sunlight and create energy. From there, we sell to TNB and get feed in tariffs. If you're looking at investment cost and maintenance, it is not worthwhile. But Tan Sri insisted that we must look at the green concept. Green is the future."

### **ON-GROUND LEADERSHIP**

Not many giant corporations have the benefit of caring leaders who are active in operations, but Bina Puri is lucky to be one of them. "During the 1997 economic crisis, we were badly hit because we couldn't collect payment from some of the projects. Tan Sri Tee personally chaired meetings to steer us through the difficult times. The commitment of the Board was crystal clear. The bosses did not push day-to-day running to their subordinates; they went down to the ground and worked with the staff to solve problems. Until today, even though public-listed, Tan Sri Tee treats Bina Puri like his own company. He never forgets that it was the staff who lifted the company to greater heights."





### **BE BOLD**

Bina Puri might not be the much-admired billion-ringgit company it is today if not for some brave leaps by its leaders. "Don't let your track record or immediate skill sets limit your growth. One of our biggest successes was the Subang Aiport project, where we extended the runway from 11.400 ft to 12.600 ft in order to accommodate a new Boeing 747 aircraft. There was minimal room for error because it was an operational airport and they only had one runway. It was bigger and harder than what we'd done up to that point, but it didn't stop us. In the end, we completed the project in 10 months. The high profile nature of the achievement became a launching pad into bigger projects."





### MESSAGE TO STAFF

Continue to practise Bina Puri's winning culture. Failure is not in our vocabulary. I would also like to advise everyone to value the relationships that they have cultivated, whether with their colleagues or with their customers. The jobs that we have won through the years were the result of years of rapport building. I remember at one point when we were canvassing for jobs at JKR, I was hanging around there at one point when we were canvassing for jobs at JRR, i was many of so often that one of the officers asked me, "Do you want a table and chair here?"

### **SMART PARTNERS**

# **SMART PARTNERS**



**Mr. Nama Nageswar Rao** Founder of Madhucon Group





Madhucon Group entered the first Joint Venture Agreement with Bina Puri Holdings Bhd on the memorable day of 12th May 1997 in the presence of Sri. Nara Chandra Babu Naidu, Honorable Chief Minister for Road projects, Bridges, Flyovers, Power Plant works in India and Nepal.

Mr. Nama Nageswar Rao, Founder of Madhucon Group first met with Tan Sri Datuk Tee Hock Seng in 1995 while searching for foreign joint venture partner for bidding the Indian Road projects. Madhucon has established itself as a leader in the road sector. The company is known for its construction methods, creative approach, cutting edge technology and on time delivery.

The first National Highway Road project was bid and won under Madhucon—Bina Puri JV for construction of Golden Quadrilateral project of 4 lane of Vijayawada—Eluru Highway in 1999 and completed within scheduled period with high quality and received accolades from the Honorable Union Minister of Roads and National Highways, Government of India. Madhucon's experience with Bina Puri is very memorable. Madhucon-Bina Puri jointly executed three highways in India and gained rich experience under stewardship of Tan Sri Tee. Mr. Rao and Madhucon family wishing Bina Puri for its 40th Birth Anniversary, to continue being one of the leading construction conglomerate in Malaysia, and reaching the commanding heights in the construction world.



Ar. Mior Zawari Hassan

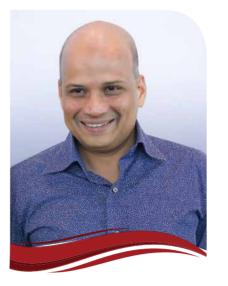
Principal, Akitek Suria Sdn Bhd

AKITEK SURIA is proud to be one of the Architectural Consultants for BINA PURI for many years. We feel great to be part of many of your prestigious projects especially the Malaysian Embassy Complex in Beijing, China and currently the New Malaysian Embassy Complex in Moscow, Russia, both of which have given us the opportunity to carry the Malaysian flag overseas alongside with your esteemed company.

We are also pleased to work with a company like BINA PURI who have many experienced and capable personalities, and respect each other's professions and high team spirit.

HAPPY 40TH ANNIVERSARY & GOOD LUCK!

### SMART PARTNERS

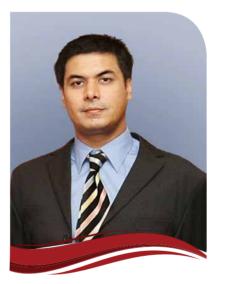


### Dato' Mohamed Raffe bin Chekku

Managing Director, Rafulin Holdings, KL- Kuala Selangor Expressway Berhad

In 2008, BINA PURI opened its doors and made us their partner in the successful revival and subsequent operation of the long dormant expressway project, LATAR Expressway. That was the start of a very beautiful and fruitful relationship between our companies.

We, RAFULIN HOLDINGS, will be forever grateful to BINA PURI for paving the way for us to be where we are now. And on the occasion of your anniversary, we sincerely wish BINA PURI continued and more success in the years to come! Happy 40th Anniversary!



Mr Imran Zafar Khan

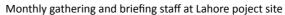
Managing Partner, Construct, Pakistan

"We have worked under the umbrella of Bina Puri for 10 years and during this time they have nurtured and tutored us to a point where we have branched out internationally as main contractors.

The journey has been backed by a very high degree of professionalism, good will and team spirit.

On this occasion of their 40th anniversary, we wish them the best for the future, We are indeed very proud of our association with Bina Puri!"







Board Members of LATAR together with staff

LOCAL

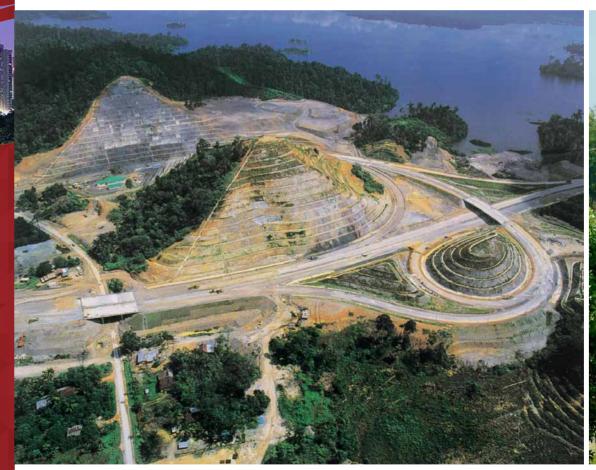
# HIGHWAYS, ROADS AND BRIDGES

### Jalan Kepong-Selayang Roadwork

Our first major civil construction project was awarded by Jabatan Kerja Raya (Public Works Department) on 1 October 1985. Valued at RM63 million, the project required us to improve the road system in Gombak District which provides a vital connection between Jalan Kepong and Selayang. In executing the job, the team had to work through over 700 squatter houses and confront the country's worst recession period in the final leg of the project. In spite of these logistical and resource challenges, we completed the work in March 1989, paving the way for even bigger and more complex civil projects in the next few decades.



**LANDMARKS** 





### **PLUS Highway**

Our next big coup was a RM216 million PLUS project to build the Alor Pongsu-Bukit Merah stretch of the North-South Expressway. While UEM was the turnkey contractor, we had the distinction of being the only privately-owned company that involved in the project. From date of award to completion, it took just over three years (1 Nov 1991-30 Jan 1994) to complete.



### Kota Kinabalu – Sulaman Coastal Road

In 1997, newly after set-up of our Branch Office in Kota Kinabalu, Bina Puri was awarded with one of the biggest civil contracts in Sabah for construction of the Kota Kinabalu – Sulaman Coastal Road with contract sum of RM 314.5 million.

The project involved upgrading 5km of existing roads and construction of 43.5km of new alignment along the coastal road from the Bridge over Sg. Likas to Jalan Sepangar Bay, Kota Kinabalu with 4-lane dual carriageway and 2-lane single carriageway. This included the construction of four new bridges at Sg. Likas, Sg. Mengkabung, Sg. Salut, Sg. Menggatal, and Sg. Miliwat.

Works included site clearing, earthworks and turfing, asphaltic concrete pavement, drainage and culverts, river protection diversion, road furniture, slope stabilization and soil improvement. Other works included construction of road intersections, road furnitures, traffic control devices, street lighting, traffic lights, landscaping, environmental protection and all other associated works.

The complexity of the project was due to the site location which was situated along the coastal area which was swampy and hilly at certain locations. The project road also passed through a heavily congested existing single carriageway hence requiring careful and proper construction planning and management, including mobilization of construction machinery and equipment as well as traffic control. When completed in April 2000, the new coastal road became a catalyst to spur long-term economic growth by linking the communities.



### Eastern Dispersal Link (EDL) Johor Bahru

One of our most successful civil infrastructure undertakings is the RM293 million Eastern Dispersal Link connecting the Pandan Interchange to Setulang Laut Custom, Immigration and Quarantine Complex via Jalan Tebrau. In 2008, the Government of Malaysia, through Malaysia Highway Authority, identified a need for a better and safer expressway that would shorten the travel distance between Johor Bahru and Kota Tinggi. In July 2008, the design and build portion was awarded to Bina Puri Construction Sdn Bhd by concessionaire MRCB Engineering Sdn Bhd.

Consisting of 4000m of three lanes dual carriageway Mainline Viaduct and four ramps, namely single lane carriageway Ramp A and Ramp B, and double lanes carriageway Ramp C and Ramp D, the project presented unique engineering and building challenges, giving Bina Puri an opportunity to demonstrate our innovativeness.





The Mainline Viaduct consists multiple spans of T-beams precast concrete 30m - 40m length with castin-situ deck slab. The construction affected existing roads and structures, with major obstructions on site being land acquisition matters, utilities relocation, traffic diversion and pylon relocation etc.

Since its opening in December 2011, travelers to the southern border of Malaysia can enjoy the newly completed elevated highway from the North South Expressway that brings them directly to Custom, Immigration and Quarantine Complex bordering, Woodlands, Singapore. Travelling time from Pandan Interchange to Custom, Immigration and Quarantine Complex via Jalan Tebrau is reduced by 75% from the earlier journey.

In recognition of our role in this important new route, Bina Puri won an award from CIDB under the Malaysian Construction Industry Excellence Award (MCIEA) 2012 for Category G7.



ACIEA 2013 AWARD Trophy

# **AIRPORTS**



### SUBANG INTERNATIONAL AIRPORT

The airports that we have built, expanded and modernized will help Malaysia to meet the needs of the future. Our maiden foray into the aviation industry began with a modest commission to extend the runway on the Subang International Airport Project, necessitated by the purchase of a Boeing 747 aircraft which required the runway to be lengthened from 11,400 ft to 12,600 ft. Adding to the complexity, construction work could only be performed when the runway – the airport's only one – was not used. However, throughout the construction stage, the airport had to remain fully operational. In spite of these challenges, we completed the project on 14 July 1989, ahead of schedule. The success cemented BPSB's reputation as a reliable civil contractor and, more significantly, validated us as one of the "big boys" of construction.



### KLIA2

Testifying to how far we've come from our humble beginnings as a civil works contractor, we notched our most high-profile local project to date on 16 July 2010: for RM997.22 million project of Kuala Lumpur International Airport (klia2) to replace the incumbent Low Cost Carrier Terminal (LCCT).

The contract was awarded by Malaysia Airports Holdings Bhd to a joint-venture between Bina Puri Sdn Bhd and UEM Construction Sdn Bhd, in which we were a 40% partner. The job scope entailed the design, construction, commissioning and maintenance of klia2's main terminal building, a satellite building, a sky bridge and airside piers.

Klia2 is a new airport terminal project located 2 km away from the existing KLIA with a building foot print of an approximately about 297,000 square meters. This new klia2 is able to handle up to 45 million passengers a year. It is the FIRST low cost airport terminal in the world that provides premium service standard with an optimum terminal facility and airside efficiency.

Spanning over 300 meters with 60 meters of walkalator, the innovative Sky Bridge is the longest in Asia and the third longest in the world. It connects the passengers' terminal building to the satellite building, and was purposely built to cross over the taxiway and features





glass wall, presenting passengers the opportunity to enjoy spectacular views of the airside. The Sky Bridge also gives an added advantage of greater aircraft maneuverability at the apron by allowing crossing over underneath the bridge. This also contributes to cost saving of the aircrafts with shorter distance and travel times, thus saving on fuel usage.

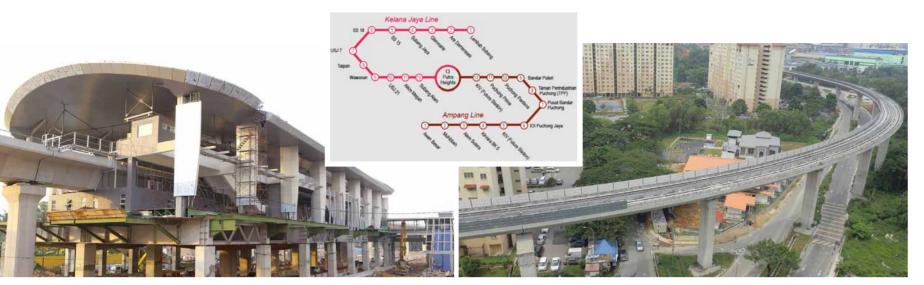
Klia2 is also known as Mall in Airport, Airport in Mall, whereby the commercial building is integrated with shopping malls concept. Klia2 has retail space of 32,000 sqm to accommodate about 225 retail outlets.

Overall, klia2 design concept is based on a 4-dimensional architectural design form, and we have skillfully and successfully translated the client's and architect's dream into reality with a precision building construction capability.

During construction, we had to contend with challenges galore, spanning the gamut from design changes, variation works orders and being a hot media topic. The opening date changed five times throughout a two-and-a-half-year delay from its original targeted completion date. Against these odds, we managed to complete the project successfully and on May 2, AirAsia and AirAsia X began operations, bringing the curtains down on LCCT's eight years of operations.

Since its opening, klia2 has recorded exceptionally high traffic, signalling a bright start for the future, for Malaysia's most exciting new landmark.

# **RAIL**



LRT Package 'A'

### Ampang Light Rail Transit (LRT) Line Extension

Bina Puri is playing a major role in building the next generation of rail transport facilities for the future needs of Klang Valley and beyond. We are proud to be entrusted to carry out this national project for construction of the Light Rail Transit (LRT) Ampang Line Extension between Sri Petaling to Putra Heights with 18.1km long and 12 new stations, in two (2) packages.

In December 2010, Syarikat Prasarana Negara Berhad (SPNB) entrusted BPHB -Tim Sekata JV with 'Package A' of the project that involves a 7.4km extension of the existing STAR LRT from Sri Petaling Station to the junction of Puchong – LDP Intersection with 5 new stations. The works commenced in February 2011.

In November the same year, Bina Puri Construction Sdn Bhd was awarded the sub-contract work from MRCB Engineering Sdn Bhd to carry out 'Package B' of the Ampang LRT Line Extension continuing from CH. 7.4km along Bukit Jalil Highway and terminating at Putra Heights Ch. 18.14km with total length of 10.74km and 7 new stations.



The scope of works for these two packages include all guideway sub-structure and main structure works, foundation work for stations and traction power substations, to launch and install segmental box girders, to supply and install parapets and noise barriers and all other associated works.

Since commencement, the project team has been exposed to the highest standards of quality and safety compliances. The rare involvement of both Dewan Bandaraya Kuala Lumpur and Majlis Perbandaran Subang Jaya, with their varying requirements, as well as the intense scrutiny by the clients, project managers, consultants and general public, makes this an extremely challenging project, not to mention land issues, encumbrances of existing services along the highly dense residential and commercial regions.

In typical Bina Puri fashion, our project team embraced all these challenges with positive spirit and determination, and completed the construction of Package A in October 2015, whereas Package B is expected to be completed by mid 2016.



LRT Package 'B'

# **BUILDING WORKS**

### **DEWAN UNDANGAN NEGERI SARAWAK**

Of all the projects we have undertaken since 1975, our most challenging and most difficult is indisputably the construction of the new Sarawak State Legislative Assembly or Dewan Undangan Negeri (DUN) Complex in Petra Jaya, Kuching, Sarawak. On 28th July 2005, Bina Puri Sdn Bhd was awarded the Main Sub-Contractor Work from PPES Works-Naim Cendera JV with a contract amount of RM 228 million.

We were honoured to play a key role in the Malaysia's oldest Dewan Undangan Negeri, which was part of an overall master plan covering a 172-acre development on the banks of Sungai Sarawak. On completion, the building stands at 114 meters in height, equivalent to a typical 28-storey building, and boast a total gross floor area 47,747 sqm. More strikingly, the building combined unique elements of Sarawak's heritage with state-of-the-art intelligent building automation systems, multimedia communication facilities, and environmentally-friendly features with landscaped surrounds.

Borrowing the elements of traditional Sarawak architecture and craft, the architect emphasized on shapes: from afar, the most prominent feature of the building is its massive golden metal-clad roof, which resembles an 18-fold umbrella, paying tribute to the Bidayuh "Baruk" roof. Seen from the top, the building also forms a star.

Inside the centre building, the impressive atrium consists of nine-arch super columns, creating a treelife effect to portray the Sarawak rainforest heritage. Easily the toughest part of the construction, the tree-like columns concept was carried out through the outer and surrounding building's façade.

Atop the Atrium, the DUN chamber would comprise a 27m high domed ceiling designed to resemble a huge golden umbrella roof full of Islamic motifs. A group of 60 Uzbekistan expert craftsmen were mobilized to do the carvings. Looking at them hanging off the roof supported by scaffoldings, some commented that they looked like Spiderman!





To achieve these elaborate design needs, some of the most geometrically complex forms ever seen in Malaysia were constructed. The pinnacle structure which topped the golden umbrella roof had to be made as light and transparent as possible to allow natural light to flood into the DUN chamber below. To achieve the fineness of the erection of concrete pointed arches, all nine apexes had to meet perfectly at the centre.

At peak time, over 1000 workers were mobilized to ensure the project was completed within time. Despite various changes in drawings, specifications, delay of material confirmations, we completed the project successfully under the supervision of JKR (PWD) state and the joint developers PPES Works - Naim Cendera, and handed over the project on 31 April 2009.

Graced by Yang Di-Pertuan Agong Malaysia, the officiating ceremony was celebrated on 27 July 2009 with great joy by the people of Sarawak. In his speech, the Sarawak Chief Minister expressed confidence that the new



complex would achieve iconic status like other famous buildings in the world such as the Eiffel Tower, Leaning Tower of Pisa and Sydney Opera House. In essence, seeing personally the new DUN is the only way to fully appreciate its magnificent and uniqueness.







### CAPITAL SQUARE CONDOMINIUMS AND RETAIL CENTRE

On 16 December 2007, the project team of Capital condominiums with an array of shopping, dining and Square Condominium added another proud chapter to entertainment options right at one's doorstep. Bina Puri's history by winning the Contractor Award G7 in despite stiff competition from other reputable projects.

The accolade recognized the Group's stellar execution development which epitomises modern living-artistically apartments range from 1,072 sq ft to 6,048 sq ft. designed to house an eclectic mix of signature offices,

the Malaysian Industry Excellence Award (MCIEA) 2007, The project kicked off in 2005 when a Bina Puri - Zublin JV secured two contracts by Capital Square Sdn Bhd for the construction of a 180-unit condominium block, a retail centre and signature offices of Capital Square of the 39-storey, 180-unit high-end condominium that Development. Valued at RM182 million, the total built forms part of Capital Square, a vibrant urban community up area is approximately about 630,000 sq ft, while







### Ministry of Education Building in Parcel E, Putrajaya

Another government project was secured in November 4,300m2. The typical floor at tower block is at the heights 2000 for Development of Government Buildings Blocks of 4m and an area of about 3,500m2. E14 and E15, Infrastructure Works and Utilities including Landscaping Works on Lot P.T. 111 Precint 1, Parcel E, The project was successfully completed in December Putrajaya. The project was awarded to Perkasa Sutera-Bina Puri JV by Putrajaya Holdings Sdn Bhd with contract value of RM98.7 million.

The work involved construction of two blocks 7-storey office buildings. Each building is designed with single It is another good track record by the Group in the basement of 4.5m heights with an area of approximately portfolio of building construction!

2003 and presently house the Ministry of Education, Malaysia. The Putrajaya Parcel E project comprises of 15 blocks of government buildings to accommodate various ministries and department.



### **Pusat Pentadbiran Negeri Sabah (PPNS)**

Bina Puri continues its achievement in East Malaysia with the award of another local landmark that is the New Sabah Administration Centre (PPNS) in Teluk Likas, Kota Kinabalu, Sabah in August 2011. A project under the Sabah State Government worth RM388.7 million, it entails the construction of 33-storey office tower and 2 blocks of 9-storey buildings.

This new Sabah State Administrative Centre is located in the vicinity of Sabah's prominent landmark, the Sabah Foundation Building. It covers a 15 acre land overlooking the South China Sea shoreline situated right next to Sabah's most prominent building, Menara Tun Mustapha. PPNS includes a 33-storey office tower which will be the tallest building in Sabah upon completion to house most of the governmental offices including the Sabah Chief Minister's office together with his cabinet members.

There is also a two level parking podium with two blocks of 9-storey office building situated right next to the main tower block. The scope of work includes the foundation works, the structural works, architectural works. M&E Infrastructure & common area services works.

In December 2014, we secured another package worth RM65.0 million for Additional Works comprising of upgrading work to existing seawall, upgrading work to external roundabout for the proposed traffic diversion and upgrading work to fencing.





This is followed by another contract for Interior Design Works on Block A and Block C of the PPNS building worth RM123.3 million in May 2015.

The whole contract is expected to be completed by mid 2016 with total contract sum of RM577.0 million, adding up to Bina Puri excellent track record in the East Malaysia Region and globally.

For record, Wisma Innoprise Building where the present Sabah Chief Minister's Office is located was also built by Bina Puri in year 2000, and we are indeed truly proud to become the chosen landmark builder for the New Sabah State Administrative Centre!

LOCAL LANDMARKS OTHER DIVISIONS



# **UiTM Campus Kampong Pinang,** Kota Samarahan 2, Sarawak

Cognizant of the demand for sophisticated and costeffective learning environments, we have constructed some of the finest educational structures in Malaysia. One of our flagship projects is the design, build and transfer of the new UiTM Campus in Kampong Pinang Kota Samarahan 2, Sarawak. Valued at RM306.9 million, the project was awarded by Rekajaya Projek Sdn Bhd to our subsidiary Bina Puri Construction Sdn Bhd. We commenced work in 2010 and completed it successfully on 27 September 2013. Of special note, this is the first UiTM project under Private Finance Initiative (PFI) to be completed ahead of schedule.

The scope of works included the construction of Faculty of Applied Science, Faculty of Civil Engineering, lab, administrative building, library, an Islamic Centre, student hostels, sports and recreational facilities and car parks. Located at Kampong Pinang, Kota Samarahan 2, the new campus is expected to accommodate 4,000 new students in the coming years.







# **QUARRY OPERATIONS AND CONSTRUCTION MATERIALS**







The Group has more than 25 years experience in quarry operation mainly in the Klang Valley area under the subsidiary company, Sg. Long Industries Sdn Bhd as well as in Melaka by KM Quarry Sdn Bhd. Other core activities of these companies include production and supply of bituminous mixes and various types of asphaltic products for road and building construction.

Another two major subsidiaries in this division are Sg Long Bricks Sdn Bhd and Easy Mix Sdn Bhd, both of which are involved in the manufacturing of construction related materials; i.e. unbaked clay bricks and ready mixed concrete respectively.

We also set-up our own quarry base and batching plant at several project sites to support the project operation.

# PROPERTY DEVELOPMENT

Bina Puri has always left a footprint in our development, as seen from the success of its upmarket 139 acres Bukit Idaman township in Selayang when the northern part of Klang Valley was deemed as remote and above all, we executed the project ahead of its time. We had also proudly uplifted the Subang USJ 21 area with the completion of Main Place Residence and Neighborhood Mall in March 2014. We took on the challenge of an abandoned development that had seen two previous developers failing at the finish line, a project which started back in 1998.

In Kota Kinabalu, Sabah, through Jesselton Condominium, Bina Puri had broken the local trend whereby highrise residency was not popular. Today, it is used as a benchmark against new developments in terms of price, quality and trends.









### **BUKIT IDAMAN TOWNSHIP**

Ideal Heights Properties Sdn Bhd (IHPSB) was incorporated and began operation in December 1985 by undertaking an ambitious multi-million ringgit township project now known as Bukit Idaman,

comprising more than 2000 units of apartments, terrace houses, shophouses and condominiums developed amidst a backdrop of preserved rain forest and nurtured greenery. Thus, Bukit Idaman is the perfect location of our headquarters, Wisma Bina Puri.



### MAIN PLACE RESIDENCE & MALL

Main Place was our first foray into retail management through the three-storey mall that is part of the integrated development. More significantly, the successful resuscitation of this long-abandoned project in USJ 21, Subang Jaya solidified our reputation as a "white knight" to rescue failed or failing projects.

Abandoned in 2001 by its developer at 63% completion stage, Main Place changed hands twice without success. Reasons given were the economic downturn and a mismatch in cash flow. Bina Puri entered the picture when our subsidiary Sumbangan Lagenda Sdn Bhd was appointed as a contractor for the project.

The revival took three and a half years to complete, complicated by the fact that it involved over 1,000 buyers with the majority opting to keep their purchases. In addition to the mall which has a gross built-up of 600,000 sq ft and a net lettable area of 250,000 sq ft, the development had four towers of 1,211 unit apartments. Nearly 50% of the buyers paid an additional 25% of the selling price 10 years ago to account for inflation and higher construction costs.

After a 17-years construction delay, the Main Place – Your Neighbourhood Mall finally was launched on 25 March 2014, fulfilling its potential of becoming an







iconic landmark in the township. As for Bina Puri, this highly-successful endeavour has motivated us to seek out other resuscitation projects.











# **HIGHWAY CONCESSION**



LATAR is a 33km two-lane dual carriageway with six interchanges, four toll plazas as well as rest and service area (west and south bound), connecting Assam Jawa near Kuala Selangor to Templer's Park near Rawang. It provides an alternative to Federal Route 54, previously the only way to commute between Kuala Lumpur and Kuala Selangor.

Dating back to 1997, the project almost never took off. It was slated for completion by 2000 after Bina Puri signed a 40-year concession agreement with the government, but put on the back burner when the Asian financial crisis made it impossible to secure financing. It was revived in 2008 when we partnered Arena Irama to win the design-and-build contract for package 1 (Assam Jawa to Kundang) and package 2 (Kundang to Taman Rimba Templer), worth a total RM958 million to Mudajaya Corp. Bhd.

Opened in 2011, the LATAR has reduced a two-hour journey to a safer, smoother and non-congested drive that takes merely 18 minutes. More importantly, the improved connectivity has breathed new life into the many townships along LATAR, such as Kundang Jaya Industrial Park, Bandar Baru Kundang, Ijok, Bandar Tasik Puteri, Rawang and Sg Buloh.

