**BULLETIN** 

# BinaPuri SINCE 1975

Vol 38 (NOVEMBER 2014) KDN No : PP 16894/06/2013(032891) CORPORATE NEWSLETTER OF BINA PURI GROUP OF COMPANIES





# Message from Group Managing Director

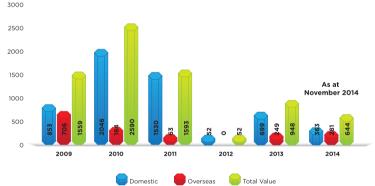
The recent budget has reaffirmed the growth and potential in the construction industry. On top of highway construction (i.e. 276 km West Coast Expressway from Taiping to Banting, 59 km Sg-Besi – Ulu Kalng Expressway (SUKE), 36 km Eastern Klang Valley Expressway (EKVE) and etc) to the tune of RM20 billion to be implemented, there was also the announcement of MRT Line 2 from Selayang to Putrajaya; LRT Line 3 from Bandar Utama to Shah Alam and Klang and the gigantic 1,663 km Pan-Borneo Highway where 936 km in Sarawak and 727 km in Sabah; all to the tune of RM 59 billion.

On top of that, there are the tremendous activities to come in the southern corridor led by the continuing Iskandar Region and the rapid project spearheaded by PETRONAS at the Pengerang Integrated Petroleum Complex, Johor.

Over at the Klang Valley, you have the development of the Tun Razak Exchange, the 118 storey Warisan Merdeka, the redevelopment of Pudu Jail and our rubber institute's land in Sg Buloh on top of Bandar Malaysia along the old Sg Besi Army airport. And then you have new projects to implement over the 11Malaysia Master Plan (11MP).

All these bode well for the Group in that we believe we will one way or another be a beneficiary to some of these projects. As you can see from the chart, construction contributes 81.5% to our Group's revenue even though we have made a conscious effort to reduce its reliance.

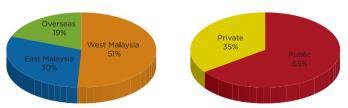
Annual Project Secured (until November 2014) (RM'Million)



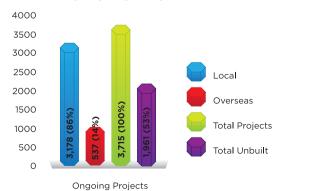
Project Secured from year 2009 to 2013

Public vs. Private

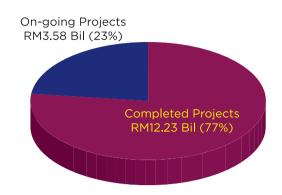
Geographical Brekadown



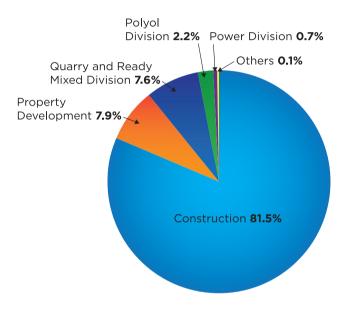
### Current Ongoing Projects @November 2014 (RM'Million)



### Bina Puri Projects Since 1975 - 2013



### Breakdown by Business Segments (As at June 2014)



As we have always reiterated in this, I would like to focus a bit on our investment portfolios this round.

### **INVESTMENT PORTFOLIOS**

### KL Kuala Selangor Expressway (LATAR)

The traffic has continued to show improvement as can be seen from the double digit growth on number of vehicles since it opened in 2011. The average daily vehicle is now 60,000 as compared to its first year daily traffic vehicle of 30,000.

In the meantime, the value of our investment in LATAR has increased by at least 3 times! We hope for eventual realization of the value to the Group eventually in terms of cash flow and profitability.

### The Main Place Residence and Mall

The mall is enjoying 90% occupancy with monthly revenue of close to RM2mil. We have also received 3 offers from credible parties to purchase the mall. The offer from the first offer to the latest offer has seen more than 30% appreciation. This shows that we have done something right in the development of Main Place, which together with klia2 has raised the Group's profile and branding to an all time high.

# Message from Group Managing Director

### Utility and Power Division

From 2MW in Toabali, Pulau Bangka Province Belitung, Indonesia back in 2010, we have now expanded to 25MW micro diesel power plants spread over 7 locations. There will be another 2MW micro to come in the coming months while the 4.2MW hydro will be completed next year, which means we will have a total of more than 31MW by 2015. This division has proven to be profitable and lucrative. In total, our investment cost in this division would have reached RM 78.4 millon in 2015 upon completion of the hydropower plant.

### Maskimi Polyol's new factory

Maskimi Polyol Sdn Bhd has finally relocated to its new factory in 2014. We also see a change of leadership as Mr. Lim Joo Kiat who has ably helmed Maskimi Polyol Sdn Bhd after close to 10 years, has decided to seek greener pastures outside and we wish him the very best.

As we head towards 2015 in another couple of months, let us reflect on ourselves this year and look at ways and aspects on which we can improve further. As usual, I ask everyone to stand up and always be counted. Evasion of duties and calculative behavior has no place within our Group.

As we move towards a high income nation with most people seeking higher pay, we must also question overselves the justification in regards to this. Are we becoming more efficient, more productive, more self initiating with capacity for more work? At one time or another, we are still making elementary errors when it comes to communication and processes in our daily works. We can be an ISO certified company with the best SOPs in place but a lot of times, genuine elementary mistakes are happening too often for our comfort.

As we approach the celebration of our 40<sup>th</sup> Ruby Anniversary in 2015, let us look back and revisit what made us successful today and improve on it while we address the shortfalls with immediate effect.

As I always say, you the employees are our most valuable capital! When you improve, the Group will naturally also move upwards.

### SOCIAL AND SPORTS CLUB

I must congratulate our active Kelab Sukan & Sosial Bina Puri members both in Peninsula Malaysia and East Malaysia. I noticed that there seems to be some positive changes within the members. Within the past 5 months; we can see many activities were organised by Kelab Sukan.



In Pages 31 to 37 of this Buletin, we have lots of wonderful activities and stories of the Kelab's activities. Many smiling faces and enjoyable activities are shown in the pages; from social responsibility blood donation drive by our members in Kuching office to memorable outings to Kota Kinabalu, Sabah, A Famosa, Malacca and Taiwan and many more activities. I am honoured and happy to see that our Sports Club has always participated in games and sports activities organised by Master Builders Association (MBAM), competing in healthy and high sporting spirit. I do hope, the committee will keep up the good work and follow the trend of the company as a whole in 'Moving Forward'.

Thank you

TAN SRI DATUK TEE HOCK SENG, JP Group Managing Director

ADVISOR Tan Sri Datuk Tee Hock Seng, JP

EDITORIAL BOARD CHAIRMAN Matthew Tee Kai Woon

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## Message from Group Managing Director

### 集團董事經理獻詞

近期的財政預算案為建築業帶來好 消息, 為業者提供更卓越的成長潜能 。除了将启动的数项高速公路工程 如: 從太平 (Taiping) 至 万津 (Banting) 长达 276 公里的西海岸 高速公路, 59 公里的新街场 (Sg-Besi) 至谈江 (Ulu Klang) 的 高速公路 (SUKE), 以及36 公里的東 巴生谷高速公路(EKVE) 等, 這些 工程的總值達二百億令吉。还有, 就是從士拉央(Selayang) 至布 (Putrajaya) 的 捷运MRT Line 2工 程; 從万达城 (Bandar Utama) 至沙亚南(Shah Alam)及吧生 (Klang) 的轻快铁LRT Line 3 工程 : 再加上庞大的1,663 公里长的泛波 罗洲( Pan-Borneo) 的高速大道, 其中936 公里是建在 砂拉越州, 而 727 公里则在沙巴州,整個工程總值 達五百九十億令吉.。

此外,再加上柔佛州Iskandar區域所 主導的南方走廊發展活動,及国家石 油 公 司 PETRONAS在 柔 佛 彭 嘉 兰 Pengerang 的綜合大樓所帶動的蓬勃 發展,建築行情令人振奋.。

在巴生谷方面,相關的發展計劃有敦 拉 查 金 融 中 心 (Tun Razak Exchange), 118 層的 默迪卡高楼 (Warisan Merdeka), 半山芭監獄 (Pudu Jail)重建計劃及位於双溪 毛糯(Sg Buloh)橡膠研究院(RRI) 地皮的發展工程,以及新街场舊空軍 機場(Old Sg Besi Army Airport) 的马来西亚城(Bandar Malaysia) 的發展計劃,還有即將要落實的第11 大馬發展大藍圖(11MP)等。

種種利好因素将為集團帶來很大的 鼓劲,我們深信我們將能夠從這些計 劃中受惠,從發展圖表看來,建築發 展為集團貢獻了81.5%的收益,即使 我們已盡量把業務多元化,建築領域 依然佔據了集團的最大部份.。

在多元化發展領域中,我們已把业务 擴展至以下的範疇:

### 投資組合範疇: **吉隆坡瓜拉雪蘭莪高速公路(LATAR)**

自2011年开始通車以來,川行此大道

的車輛数量明顯地增加,為集團帶 來了雙位數的成長。目前每日的平 均通車数量為60,000辆,比第一年的 30,000辆数目增加了一倍。

到目前為止,我們在LATAR 的投資價 值已增加了至少3 倍!我們期盼集團 能夠從此項計劃中獲得更豐碩的現 金流量及盈利.

### Main Place 公寓與商場

商場目前享有 90% 租賃率,每月租金 收入接近二百萬令吉,我們亦收到 三項來自可靠單位的收購獻議,第一 項收購獻議所提供的獻議價格可為 我們提供超過 30% 增值率。这顯示 了我們在Main place商場的投資是明 智的舉措,再加上我們在klia2所完 竣的大工程,這兩項計劃令我們集團 的名氣與商譽更上一層樓。

### 公共設施與電力部

從2010年的 2 MW,我們的柴油發電廠已擴充至25mw micro 電力,供電範圍擴大至 7地點.在未來數個月,將增加另外的 2MW micro .至於另外的 4.2MW 水力發電將在下一年完成。这意味着我們將在2015年拥有總值高達超过31MW的電力。電力部門為集團帶來豐厚且穩定的收入.一旦水力發電廠建竣之後,2015 年我們在電力部的投資成本將達至 RM78.4

### Maskimi Polyol 的新廠

Maskimi Polyol Sdn Bhd 終於在 2014年搬遷至新業址。前任执行董 事Mr. Lim Joo Kiat也离开了公司, 另谋高就,我们感谢他这约十年来 的贡獻與領導,我們祝福他能夠拥有 更璀璨的未來.

很快的,我們將邁向 2015 年,讓我 們期待更豐盛及更多姿多采的未來, 一如以往,我勸勉大家要勵精圖治, 盡心盡力的做好本份的工作,帶領集 團走向更光明的未來。要知道,推 卸责任,斤斤计较的心胸在我们的 公司内是不受欢迎的。

隨着我們邁向高收入國家的理想前 進之際,多數人都期待能夠拥有更豐 碩的收入,但是在追求高收入的同時 ,也應該捫心自問,我們是否變得更 有效率,更有生產力,更加能積極主 動?在溝通與處理事情的時候,我們 是否依然故我的經常在日常事務上 重複許多不必要的錯誤?我們雖然 已經是一家獲得 ISO 証書的公司,拥 有最完善的 SOP工作程序,但是因循 苟且的惡習讓我們依然匆促的犯上 錯誤.希望大家凡事须三思而行,發 揮追求完美的挑战精神,才能打造更 光輝的未來.

我們將在2015年歡慶成立 40周年紅 宝石紀念日,讓我們不忘創業時的宗 旨,更積極的瞻望未来,調整我們的 發展步伐,糾正缺失,強化優勢,才能 永績經營,持盈保泰。

就像我經常所說,員工是公司最珍貴 的資產,拥有上進心的員工,才能帶 領公司走向更光明的未來.

### 社交與體育俱樂部

在此我想恭贺東馬與西馬全體社交 與體育俱樂部的會員與理事們,因为 在全體理事與會員們的努力之下,我 們的俱樂部展現出令人欣喜的改革, 在過去五個多月,俱樂部主辦了許多 活動,為會員們增添许多樂趣,讓大 家平凡的日子變得充滿期盼.

在期刊第 31 至 37 頁內,我們可以 分享到社交與體育俱樂部所主辦的 各種活動的照片,照片中所呈現的笑 臉,大家笑逐顏開的樣子令人欢慰, 從关怀社会的捐血活動至旅遊活動 都获得大家踊跃的参与。所主办的 旅遊行程包括沙巴州的亚庇、馬六 甲及台灣,每项活动都讓大家留下美 好的回憶。

我也很高興看到社交與體育俱樂部 能参与MasterBuilders Association (MBAM)所主办的遊戲與 體育活動,讓大家充份發揮體育精神 ,並能夠保持健康的體魄.我期待俱 樂部繼續努力,全力以赴,帶領公司 全體員工迈向更亮丽的未来。

### 感謝大家

### **丹斯里拿督郑福成局绅** 集團董事經理

**BULLETIN BINA PURI VOL 38** Corporate



rectors with YB Hannah Yeoh. From left YB Hannah Yeoh, Matthew Tee, Dato' Ng Kee Leen, Dato' Mohamad Razali Othman and Jason Yam



Y.Bhg Tan Sri Datuk Tee Hock Seng, JP welcoming the Minister



VIPs seated for the opening. Also in the picture 2<sup>nd</sup> row from left Dato' Ng Kee Leen, Dato' Mohamed Raffe Chekku, Dato' Seri Yong Seng Yeow and Dato' Zaharil bin Kassim

# MAIN PLACE MALL GRAND OPENING By: Editorial Board

On 24th June 2014, the Grand Opening of Main Place Mall @ USJ 21, Subang Jaya was launched by the Minister of Tourism and Culture Malaysia, YB Dato' Seri Mohamed Nazri bin Abdul Aziz. Another VIP present was YB Puan Hannah Yeoh Tseow Suan, Speaker of Selangor State Legislative Assembly.

The event was packed with a fashion show, jazz brass band. street percussionists and Wheel of Fortune-style game. The spotlight was on Malaysian award winning songbird, Shila Amzah who mesmerized the audiences with her splendid performance that night. The event started at 2.00pm and ended at 10.00pm.



YB Dato' Seri Mohamed Nazri bin Abdul Aziz delivering his speech



YB Dato' Seri Mohamed Nazri signing the plaque



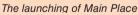
Y.Bhg Tan Sri Dato' Seri Dr. James Fong and YB Dato' Seri Mohamed Nazri



Large crowds at Main Place Mall



Jain Place





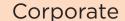
Thumbs up from the VVIPs from left; May Woo, Jason Yam, Y.Bhg Tan Sri Dato' Seri Dr. James Foong, YB Dato' Seri Mohamed Nazri bin Abdul Aziz, YB Hannah Yeoh, Dr Tony Tan Cheng Kiat, Shila Amzah, Y.Bhg Tan Sri Datuk Tee Hock Seng JP and Matthew Tee



Shila Amzah performing during the night



Performance at the Grand Opening



# GMD'S WITH PARLIAMENT MEMBERS VISITED MOROCCO AND SPAIN

From 8<sup>th</sup> – 11<sup>th</sup> June 2014, Tan Sri Datuk Tee Hock Seng, JP and Puan Sri together with the Malaysian Delegates led by H.E Senator Tan Abu Zahar Ujang, The President of Senate, Parliament Malaysia visited Morocco and Spain.

During the trip HE Senator Tan Sri Abu Zahar bin Ujang and delegation visited his Moroccan counter His Excellency Dr. Mohamed Cheikh Biadillah, the Speaker of the House of Councillors of the Kingdom of Morocco. The delegation also made courtesy calls upon H.E. Abdelilah Benkirane, Head of Government/Prime Minister of Morocco.

The visits were to enhance bilateral relations and cementing closer friendship between the institutions of Parliaments between Malaysia, Morocco and Spain.



Group photo with the members of the senate

















# 1,000 LUGU HOUSES PROJECT PARTICIPATES IN BRUNEI KNOWLEDGE CONVENTION 2014

By Hendra Ardimansyah, Bina Puri (B) Sdn Bhd

Bina Puri (Brunei) Sdn Bhd was honored to be invited to participate in the Brunei Knowledge Convention 2014 (Majlis Ilmu 2014) organized by the Government of Brunei Darussalam on 28 Oct 2014. Bina Puri were among the two contractors selected by Housing Development Division (HDD) to showcase the technology used in the construction of 1,000 Houses at Kampung Lugu.

Design and Build of 1,000 Houses at Kampung Lugu uses aluminium formwork system as part of the construction technology. It reduces man-hours time and speeds up the construction work.

His Majesty the Sultan and Yang Di-Pertuan of Brunei Darussalam launched the convention at the International Convention Centre (ICC) in Berakas. The convention focuses on the role of science and technology in improving the lives of Muslims.

Accompanying HDD Superintendent Officer (SO) of the project, Awang Hakim Bin Haji Hanafiah during the briefing to His Majesty was Y.Bhg Datuk Ali Bin Abdullah, Chairman of Bina Puri Brunei. Others attended includes Mr Vincent Tee, Mr Chin Fook Keong, Mr Hendra Ardimansyah and the consultants and architects of the project.

# SIGNING CEREMONY KG LUGU NATIONAL HOUSING SCHEME, BRUNEI

By Hendra Ardimansyah, Bina Puri (B) Sdn Bhd

On 7<sup>th</sup> August 2014, a contract-signing ceremony was held between the Housing Development Department (HDD) of Negara Brunei Darussalam and Bina Puri (Brunei) Sdn Bhd for the Design and Build of 1,000 Kg Lugu National Housing Scheme covering an area of 193 hectares located at Brunei Muara District.

The signing of document was witnessed by the Minister of Development, Yang Berhormat Pehin Orang Kaya Indera Pahlawan Dato Seri Setia Awang Haji Suyoi bin Haji Osman.

Bina Puri (Brunei) Sdn Bhd was represented by its Chairman, Datuk Ali bin Abdullah, and its Director, Dato Paduka Seri Haji Abdul Rahman bin Haji Awang Besar while HDD was represented by its Acting Director, Awg Haji Saadon bin Haji Hanafi, and the Acting Senior Engineer of Works, Awg Haji Ariffin bin Haji Suhaili.

Bina Puri will carry out the land-leveling works; build the infrastructure and 1,000 units of cluster-type houses. Each house has a floor area of 130 square metre, four bedrooms, three bathrooms, a kitchen and carpark space. This high-density development was awarded by Jabatan Kemajuan Perumahan Kementerian Pembangunan, Negara Brunei Darussalam on 5 June 2014 to Bina Puri (Brunei) Sdn Bhd, a wholly owned subsidiary of Bina Puri Holdings Bhd.



Explanation by HDD SO of the Project, Awang Hakim Bin Haji Hanafiah to His Majesty, accompanied by Datuk Ali Bin Abdullah, Chairman Bina Puri (B)



From right; Mr Vincent Tee (Bina Puri Regional Director East Malaysia), Y.Bhg Datuk Ali bin Abdullah (Chairman, Bina Puri (B)), Mr Chin Fook Keong (Project Manager), Tn Hj Asmadi Abdullah (Arkitek Asmadi), Hendra Ardimansyah (Bina Puri Asst. Contract Manager), Mr Sum Tsu Kwang (Othman Associate) and Hj Shahril Sharif (Shah Arkitek).



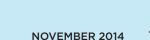
Among team members of Bina Puri at the ceremony



Exchange of document between Datuk Ali Abdullah, Chairman, Bina Puri Brunei and Acting Director HDD, Awg Haji Saadon bin Haji Hanafi



Group photo with HDD personnels





# BINA PURI VISITS CHIEF MINISTER OF SARAWAK

### By Editorial Board

Y.Bhg Tan Sri Dato' Seri (Dr) James Foong Cheng Yuen, Chairman Bina Puri Properties Sdn Bhd and Y.Bhg Tan Sri Datuk Tee Hock Seng JP, Group Managing Director, Bina Puri Holdings Bhd paid a courtesy call on YAB Datuk Patinggi Tan Sri (Dr) Haji Adenan Satem, Chief Minister of Sarawak at his office in Wisma Bapa, Kuching, Sarawak on 15<sup>th</sup> July 2014.

The purpose of the visit was to brief and update the Chief Minister on the stage of development and activities of Bina Puri, especially in the State of Sarawak.



YAB Datuk Patinggi Tan Sri (Dr) Haji Adenan Satem presenting a book on State's development to Y.Bhg Tan Sri Dato' Seri (Dr) James Foong Cheng Yuen. Also in the picture are Y.Bhg Tan Sri Datuk Tee Hock Seng JP (right) and Mr Richard LC Wee (left).



By Editorial Board







Y.Bhg Tan Sri Dato Ir Wong Foon Meng, Chairman, Bina Puri Holdings Bhd chairing the meeting

On 27<sup>th</sup> June 2014, Bina Puri Holdings Bhd held its 23<sup>rd</sup> Annual General Meeting at Wisma Bina Puri. The meeting was chaired by Tan Sri Dato' Ir. Wong Foon Meng. All the members of the Board attended the meeting.

Meanwhile, in a separate Extraordinary General Meeting (EGM), which was held on 8<sup>th</sup> October 2014 at Wisma Bina Bina Puri, the shareholders approved the proposed par value reduction and proposed private placement of up to RM37.37 million new shares representing about 20% of its enlarged issued and paid-up share capital.



The Board Members with the Auditors, M/S Baker Tilly Montero Heng.



SINCE 1975

Left to right: Mr David Lee (Group CFO), Mr Tan Kwe Hee (Group Director, Finance, Credit Control & Legal), YBhg Tan Sri Datuk Tee Hock Seng JP (Group Managing Director), YBhg Tan Sri Dato' Ir Wong Foon Meng (Chairman), Dr Tony Tan Cheng Kiat (Founder Director) and Mr Matthew Tee (Group Executive Director)



# BOARD MEMBERS VISITS SABAH PROJECT SITES By Patricia Pereira

On 22<sup>nd</sup> – 25<sup>th</sup> August 2014, Bina Puri Holdings Bhd's Board Members made a working trip to Kota Kinabalu, Sabah. The visit was led by Y.Bhg Tan Sri Dato' Ir Wong Foon Meng, Chairman, Bina Puri Holdings Bhd. Others included were, the Group MD, Y.Bhg Tan Sri Datuk Tee Hock Seng JP, Founder Director, Dr Tony Tan Cheng Kiat, Y.Bhg Datuk Henry Tee and others.

An assembly with all staff of KKHQ and projects sites of KK was also held in conjunction with this working visit by the Board Members. During the assembly, Y.Bhg Tan Sri Dato' Ir Wong Foon Meng delivered his speech and urged the staff members to work as a team, acquiring knowledge and upgrading themselves through self development.

Board members visited several project sites including KK Times Square and Pusat Pentadbiran Negeri Sabah.



BODs at project site



Assembly on 25<sup>th</sup> August 2014



BPSB Sabah organized a general assembly on 25<sup>th</sup> August 2014, attended by BODs



PPNS Project site visit





# MALAYSIA'S 57<sup>TH</sup> INDEPENDENCE DAY CELEBRATION

By Editorial Board

'Hari Merdeka ke 57' was celebrated at Bina Puri on 29<sup>th</sup> August 2014. The event was aimed at inspiring unity and patriotism among the Malaysian staff. The year 2014, a challenging year for Malaysians, with the loss of two Malaysian airplanes, brings a lesson for us to stay together, be stronger and move forward as a better nation.

Attended by BODs, management and staff, we celebrated the event urging for a safer Malaysia, singing of patriotic songs, inspiring talk on unity and patriotism, The "Baju Kebangsaan" contest, circulation of corporate newsletter-Merdaka Day special edition and a video presentation on pre-independence history.

The event was more meaningful with the attendance of the Prime Minister's Department's National Civics Bureau Federal Territory's Deputy Director, Tuan Haji Abd Jalalul Shahrin bin Abd Basir who spoke at the assembly.









Winners of The "Baju Kebangsaan" competition

NOVEMBER 2014 9

# **CHAIRMAN'S ACTIVITIES**

On 27th September 2014, Y. Bhg Tan Sri Dato' Ir Wong Foon Meng, Chairman of Bina Puri Holdings Bhd attended the Graduation Day of SMK Ideal Heights at Auditorium Institut Kraf Tangan Negara, Templer Park, Rawang. He presented the certificate of graduation to all Form 5 students. In his speech to the Graduating Students, Tan Sri Wong encouraged the students to be ready to face the challenges once they enter universities and working environment. Also present were Encik Samsuki Sudin, Principle of SMK Ideal Heights and the teachers.



Y.Bhg Tan Sri Dato' Ir Wong Foon Meng with students of class 5A



Y.Bhg Tan Sri Dato' Ir Wong Foon Meng (5th from right) with Pengetua Encik Samsuki Sudin (6th from right) and teachers of SMK Ideals Height



Presenting of certificates

# **GUESTS VISIT TO BINA PURI**



29th May 2014- H.E Mr Shahid M.G Kiani, High Commissioner of Pakistan to Malaysia and team of the Pakistan High Commissioner



25<sup>th</sup> June 2014- Ms. Tan Mei Leng, Deputy Director, Communications and Publicity Division, Ministry of Tourism Malaysia speaking at Bina Puri General Assembly





29th Aug 2014- Tuan Haji Abd Jalalul Shahrin bin Abd Basir, Deputy Director, Biro Tatanegara Wilayah Persekutuan, Jabatan Perdana Menteri speaking at Bina Puri General Assembly





Y.Bhg Tan Sri Dato' Ir Wong Foon Meng and Puan Sri Heng Cheng Leng receiving the certificate of recognition from Kiwanis International.

# HELPING HAND TO KIWANIS

On 17<sup>th</sup> - 22<sup>th</sup> of July 2014, Y.Bhg Tan Sri Dato' Ir Wong Foon Meng participated in the 99<sup>th</sup> Annual Kiwanis International Convention in Tokyo, Japan. Bina Puri is one of the partners for Eliminate Maternal/ Neonatal Tetanus Project.

The project is an effort between Kiwanis and UNICEFF, to provide 387 million vaccine doses to 129 million mothers and their future babies. It is found in almost 40 countries around the world, where one newborn dies every 9 minutes from tetanus. By partnering with UNICEF, Kiwanis will bridge



the funding gap and look forward to effectively eliminating maternal/neonatal tetanus from the Earth by the year 2015.

Y.Bhg Tan Sri Dato' Ir Wong Foon Meng also had a separate meeting session with the Overseas Construction Association of Japan at Hatchobori, Chuo-Ku, Tokyo on 18<sup>th</sup> July 2014.



18<sup>th</sup> Sept 2014- Y.Bhg Tan Sri Dato' Ir Wong Foon Meng meeting guests from Synergy Group India



Visitors from Time Magazine

# **GMD'S ACTIVITIES**





GMD meeting with The President of Laos PDR HE Choummaly Sayasone & his wife First Lady HE Keosaychay Sayasone



2<sup>nd</sup> July 2014- GMD visited PT Mega Power Makmur's power plant in Indonesia



3<sup>rd</sup> Aug 2014- YBhg Tan Sri Datuk Tee Hock Seng, JP and Puan Sri at the Aidilfitri open house of En Adnan Abdullah, Chairman of Ideal Heights Properties Sdn Bhd



Visit to Unilever Factory project in Bangkok Aug 2014



From left; Matthew Tee, Y.Bhg Dato' Mohamed Raffe Chekku and Y.Bhg Tan Sri Datuk Tee Hock Seng, JP at Latar Open House on 13<sup>th</sup> August 2014



Y.Bhg Tan Sri Datuk Tee Hock Seng, JP leading the Bina Puri delegates visiting the JPC China Ltd in Nanjing, China.



7<sup>th</sup> October 2014 - Visiting Satun Province Governor Office seated from left; Datuk Siw Chun a/p Eam, the governor, Y.Bhg Tan Sri Datuk Tee Hock Seng, JP, standing from right; Y.Bhg Datuk Henry Tee, guest, Mr Leong Keh Soon and Mr Andy Ho

10<sup>th</sup> October 2014 - Y.Bhg Tan Sri Datuk Tee Hock Seng, JP accompanying Bupati Jakarta to meet up with the Ambassador of Indonesia at the Embassy of the Republic of Indonesia in Kuala Lumpur









10<sup>th</sup> October 2014- YBhg Tan Sri Datuk Tee Hock Seng, JP and a few others at the Embassy of the Republic of Indonesia in Kuala Lumpur met up with HE Bapak Hendra Satya Pramana, Minister Counsellor (Economics) and HE Bapak Hermono, Deputy Chief of Mission/Minister, the Embassy of the Republic of Indonesia in Kuala Lumpur.

### YMM

Tan Sri Datuk Tee Hock Seng JP (9<sup>th</sup> from left) together with Mr Tan Kwe Hee (7<sup>th</sup> from left) leading a group of leaders from Young Malaysian Movement (YMM) to Jiangsu Province China from 4-7 August 2014



# **MBAM PRESIDENT'S ACTIVITIES**



31<sup>st</sup> May 2014- 60<sup>th</sup> MBAM Anniversary Celebration Dinner officiated by Yang Berhormat Datuk Rosnah Hj Abdul Rashid Shirlin, Deputy Minister of Works



President with The Deputy Minister of Works



31<sup>st</sup> May 2014- Mr Matthew Tee and Y.Bhg Tan Sri Datuk Tee Hock Seng, JP with the Deputy Minister of Works Malaysia, YB Datuk Rosnah Bte Abdul Rashid Shirlin



10<sup>th</sup> June 2014- MBAM Annual Safety & Health Conference 2014



12<sup>th</sup> June 2014- Press Conference on behalf of MBAM Affiliate member, Malaysia Quarries Association (MQA)

21<sup>st</sup> June 2014– 60<sup>th</sup> MBAM Annual General Meeting



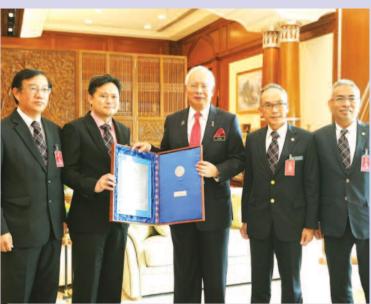
18<sup>th</sup> June 2014- MBAM - KPMC Memorandum of Agreement Signing Ceremony

27<sup>th</sup> June 2014- MBAM swearing in ceremony & election of office-bearers (Term June 2014 – June 2016)





BULLETIN BINA PURI VOL 38 Corporate



17<sup>th</sup> July 2014- Presentation of the MBAM Special Gold Award to the Prime Minister of Malaysia, YAB Dato' Sri Mohd Najib Bin Tun Abdul Razak



19<sup>th</sup> Sept From left- Oliver Wee, Matthew Tee, Yang Amat Berbahagia Tun Dr Mahathir Mohamad, CIDB Chairman, Y.Bhg Tan Sri Dr Ahmad Tajuddin Ali and CIDB Chief Executive, Y.Bhg Dato' Seri Ir. Dr Judin Abdul Karim at the 6<sup>th</sup> Malaysian Construction Summit 2014



11<sup>th</sup> Aug 2014- Dialogue between MBAM and Malaysian Interior Industry Partners Association (MIIP)



14th Aug 2014– MBAM Courtesy visit to The Star



15<sup>th</sup> Aug 2014- Tower Crane & Passenger Hoist Conference

11100





21<sup>th</sup> Aug 2014- – Courtesy Visit and Dialogue session with the Ministry of Works

22<sup>nd</sup> Aug 2014- MBAM courtesy visit and dialogue with the CIDB Chairman, YBhg. Tan Sri Dr. Ahmad Tajuddin Mohd Ali 23<sup>rd</sup> Aug 2014- The MBAM Annual Golf Tournament 2014





# Corporate PROPERTY ROADSHOWS

By Kevin Tan, Bina Puri Properties Sdn Bhd,

Reaching out to more prospects through roadshows is a marketing approach done by our property arm, Bina Puri Properties Sdn Bhd. Subang Parade mall was the venue for the roadshow from 13<sup>th</sup> to 17<sup>th</sup> July 2014, meanwhile, Publika Shopping Gallery mall was another venue for the roadshow from 4<sup>th</sup> to 7<sup>th</sup> September 2014.

The roadshows showcased our property developments such as Laman Villa, Puri Tower, Main Place Residences, Opus KL and a few others.



Among the visitors and prospects buyers at our booth



Bina Puri pavilion at Subang Parade mall

Attractive pavilion

# ATTRACTIVE DISCOUNTS & SHOPPING VOUCHERS AT MAPEX 2014

By Editorial Board

In another promo activity, Bina Puri Properties Sdn Bhd once again joined the Malaysia Property Expo (MAPEX) 2014 in showcasing its line of properties which include Puri Tower at Puchong, Laman Villa at Mont Kiara North, Opus KL, Main Place at USJ 21, and Petrie Villa at Johor Bahru.

MAPEX, which was organized by The Real Estate and Housing Developers' Association Malaysia (REHDA), was held at Mid Valley Megamall from 10<sup>th</sup> to 12<sup>th</sup> October 2014. It was officially launched by YB Datuk Abdul Rahman Dahlan, Minister of Urban Wellbeing, Housing and Local Government of Malaysia.

At MAPEX, our promotional campaigns among others include discounts and up to RM10,000 shopping vouchers at Main Place Mall.

Our marketing team distributed flyers, conducted market surveys, registered potential buyers and closed some unit bookings.



Bina Puri's bold presence at MAPEX 2014



Our sales team personnel explaining details on Puri Tower to a visitor



Kevin Tan entertaining potentials customers using the Bina Puri touch screen info panel

**Property News** 

# GOD DRICH PHL

Among visitors at City Mall viewing the model of Jesselton View

# ROADSHOW IN KOTA KINABALU, SABAH

Cathrine Anson, Bina Puri Properties Sdn Bhd

Our property division in Kota Kinabalu is actively involved in several roadshows series being part of the sales and marketing effort for our property development project in Kota Kinabalu and generally in Sabah. Recently on  $3^{rd} - 5^{th}$  October 2014, we participated in a property exhibition at City Mall, Lintas Kota Kinabalu to showcase our project, Jesselton View Condominium.

Similarly during the same period we had our property displayed and showcased at the PH Expo Kota Kinabalu Commercial Edition held at Suria Sabah, Kota Kinabalu. In this EXPO we showcased the 8 Avenue SOVO and Retails project.



Roadshow in City Mall showcasing the Jesselton View Condominium



Showcasing 8 Avenue SOVO and Retails at Suria 1 Shopping Complex

# OPUS KUALA LUMPUR ROADSHOWS, GUANGZHOU AND TAIPEI

Other than having roadshows and talk on Bina Puri property in Malaysia, the property division had also conducted several series of tour overseas tour to penetrate the international market and buyers.

Recently, the OPUS Kuala Lumpur sales and marketing team organized roadshows and talks in Taiwan and China to capture overseas potential buyers. On 20<sup>th</sup> Sept 2014, a road show and talks were organized at Westin Hotel, Guangzhou, China. Led by Mr Dave Hoong, the sales and marketing Head of Opus project, briefing sessions and talks were presented to visitors of the day.

The talk included experience and sharing by a reporter from a local Beijing television station on buying property in Malaysia. Mr Dave was also interviewed by the local media on OPUS Kuala Lumpur.

While on 2<sup>nd</sup>October 2014 another showcase of OPUS Kuala Lumpur was held in Taipei, Taiwan. The overseas roadshows are mainly to introduce development projects by Bina Puri Group of Companies.



Briefing to China Property Investors on the strategic location of Opus Kuala Lumpur



Talk to some of the property investors of Taiwan

Show Model was brought to China to gain inverstors confidence on the project

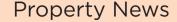


Among the property investors at our exhibition area



One to one session with the potential buyer





# SALES GALLERY IN KOTA KINABALU, SABAH

By Cathrine Anson, Bina Puri Properties Sdn Bhd

Show unit and sales gallery of One Jesselton Condominium

One Jesselton Condominium is located at Kepayan Ridge, about only 3 minutes from Kota Kinabalu City Centre. The show unit and sales gallery will soon be ready for public preview. One Jesselton Condominium is another new project development by Bina Puri Properties Sdn Bhd and has 125 units ranging from 964 sqft to 2,660 sqft.

For further enquiry about the development, please call 088-255 046 or H/P 013-863 5168



Reading area and space



Mr Matthew Tee and our sales and marketing team infront of the entrance of One Jesselton Sales Gallery and showroom





n ID works nearly completed for the show unit



Model house of One Jesselton Condo

### 8 Avenue Sales Gallery

8 Avenue ~ SOVO (Small Office Versatile Office) and Retails is located at Jalan Tuaran Bypass, Inanam, Kota Kinabalu, Sabah. It was launched to the public on 12 July 2014. 8 Avenue has 259 Units of SOVO, 55 Units of Retails. The SOVO unit's ranges from 345 sqft to 839 sqft while retails units range from 742 sqft to 1,898 sqft. The gallery is open to public from Monday to Sunday and Public Holidays from 9.00 am – 5.00 pm. For further information about the project, please call 088-382 293 or H/P 016-553 5163



Entrance of Sales Gallery of 8 Avenue development



meeting at 8 Avenue gallery

8 Avenue SOVO unit showroom space area for manager's room



Interior design for work station at 8 Avenue SOVO unit



# **PROGRESS OF JESSELTON VIEW @ HILLTOP, KOTA** KINABALU, SABAH

Cathrine Anson, Bina Puri Properties Sdn Bhd

Another project in Sabah to cater to the various needs of people of Sabah. Kota Kinabalu has grown by leaps and bounds into this bustling capital of Sabah. It is located in land size of about 2 acres with 80 units' condominium ranging from 1.242 sqft to 3.800 sqft. The condominium will be equipped with sky lounge, sky garden, swimming pool, wading pool, Jacuzzi, bbq deck, gym, 24 hours security, children playground, covered car park and others. It can be accessed easily from Jalan Lintas, Kota Kinabalu. Currently the progress of construction is up to nearly 30% completion.



Jesselton View Perspective



Progress at Site



Ramp Area in progress for Jesselton Condo

# **KUANTAN WATERFRONT RESORT CITY (KWRC): PHASE 1 SOFT LAUNCH**

By: PJ Tan, Ideal Heights Development Sdn Bhd



Kuantan Waterfront Resort City "KWRC" is located at Tanjung Lumpur, district of Kuantan and is approximately 2 km away from Kuantan City. Tanjung Lumpur is well known for its Ikan Bakar (Grilled Fish)

KWRC covering 500 acres, designed as Kuantan's First Integrated Leisure, Retails and Entertainment Destination within the waterfront living enclave.

KWRC will have a commercial district with dining promenades, different malls or attractions for family, youth and visitors, hotels ranging from family to resort, boutique/spa, themed park/hotels, marina, villas and business high rise, and convention centre.



Potential buyers during the soft launch

The Phase 1, KWRC comprises of 2 blocks of Waterfront Service Apartments, Tower A & B. The soft launch of Tower B (Total 350 Units) was held on 8th August 2014 recently and received overwhelming response from the public and investors.





Located in the prestigious area of Mont' Kiara, known for its up market property development. Laman Vila is the latest development within this vicinity which caters to the specific needs of the community here which consists of both locals and expatriates.

Туре	:	22 units of 3 – 3 1/2 storey link bungalow and 8 units condos
No of Units	:	30 units
Land Size	:	3.34 acres
Amenities	:	Clubhouse, swimming pool, gym, landscaped garden, children playground, gated and guarded
Accessibility	:	0.5 km to Mon't Kiara Garden International School accessible from SPRINT highway, Mon't Kiara Desa Hartamas
Data of Launah		01 April 0010

Date of Launch : 21 April 2012

Expected Date of Completion : April 2015

Photos showing the show units at actual site of Laman Vila at Mont Kiara North. All are invited preview to the show units. You may call Mr Kevin Tan, Marketing & PR, Bina Puri Properties Sdn Bhd at 03-6136 3333 or 012-227 6600 for a site visit.



# **THE PURI** TOWER @ **PUCHONG**

The Puri Tower comprises 2 blocks of 20 storev condominiums with 130 units of apartments and 8 units of penthouse. It is situated in Bandar Bukit Puchong and can be easily accessed via Damansara Puchong Expressway from Pusat Bandar Puchong or from Kajang and Putrajaya. It has amenities like shops, multipurpose hall, surau, gymnasium, swimming pool, children playground and others. The Puri Tower is now at 99% completed.



nearly completed Puri Tower Puchong







Completed swimming pool

Dining hall