



# BINA PURI HOLDINGS BHD

## PRESS RELEASE

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(吉隆坡28日讯) 高峰控股(BPURI, 5932, 主板建筑组)在国内外积极竞标逾8亿令吉的基建与土木工程合约, 同时致力降低建筑材料上扬对公司赚幅的冲击。

高峰控股执行主席拿督莫哈末费沙在股东大会后坦言, 建材成本压力让该公司去年渡过艰困和挑战的一年, 尤其是低价者得标的方式, 压缩建筑业务赚幅。

“我们未来选择性竞标工程, 在国内外竞标更多基建合约改善赚益表现。”

他举例, 去年建筑业务的赚幅因建材成本增加而遭压缩至1

## 建材上扬衝擊赚幅 高峰控股競標逾8億合約

至1.5%。今年希望在谨慎的财务管理、成本管制如大宗订购建材和护盘策略、以及与业者洽商缓冲高涨成本压力, 从中改善盈利赚幅。

高峰控股目前手握27亿令吉建筑合约, 供未来3年忙碌。

莫哈末费沙透露, 该公司逾8亿令吉竞标中的合约, 海外工程占其中60%, 包括阿联酋共合、巴基斯坦、泰国、汶莱、阿

布札比和沙地阿拉伯; 余下40%则为国内合约, 包括第九大马计划下的工程。

“我们也正在柬埔寨、印度和中国探索商机。”他表示, 公司建筑业务将专注在基本建设和土木工程计划。

他表示, 高峰控股致力让旗下建筑业务更多元化, 加强盈利表现和股息派发。

莫哈末费沙不欲置评国内政

局对其建筑业务影响, 惟看好国内建筑发展前景, 主要来自第九大马计划的推动。

该公司耗资9亿5千万令吉承建的瓜雪阿三爪哇至万挠邓普勒大道, 进入遴选承包商阶段。他预计7月启动建筑工程, 40年的大道经营特许权提供平稳持续的收入。

### 泰国子公司料明年上市

另外, 他透露, 泰国子公司可能明年在当地寻求上市。

目前, 建筑业务贡献高峰控股70%盈利, 该公司计划提高其他业务如产业的贡献。

### The increased in building materials cost had affected the profit margin Bina Puri Holdings Bhd bidding for RM800 million contracts

Bina Puri Holdings Bhd is bidding for more than RM800mil worth of building, civil and infrastructure projects locally and abroad. Simultaneously, the company's profit was still promising despite the rising of costs of building materials.

After the company's AGM, Dato' Mohamed Feisal told "Last year was challenging due to the rising of material costs, especially when we bid for lower tendering prices"

In the future, we will bid for selective projects in Civil & Engineering works locally and overseas to improve our profit performance.

Last year, profit margin of only 1% to 1.5% was derived from the construction division due to the increased in building materials. "Looking ahead, with good financial control to provide better profit margins, we may have to work out some dedicated facilities if we decide to hedge our material purchases,"

Currently, Bina Puri Group confirmed a order book stood at RM2.7bil and should keep them busy for the next 3 years.

Dato'Mohd Feisal Ibrahim said Bina Puri is bidding for RM800 million projects, in which 60% were the overseas projects included United Arab Emirates, Pakistan, Thailand, Brunei, Abu Dhabi & Saudi Arabia; the balance of 40% were from local projects including of 9MP projects.

"We are also currently looking for business opportunities in Cambodia, India & China." adding Bina Puri was mainly involved in infrastructure and Civil Engineering works.

Bina Puri Holdings would expand its business activities as to gain better profit margins and dividend payout.

Bina Puri is to construct the KL-Kuala Selangor Expressway linking from Assam Jawa to Taman Rimba Templer with a development cost of RM950 million. Currently, they are in the process of selecting the main contractor. The construction of the Expressway is expected to commence by July 2008, with 40 years concession period. It will provide Bina Puri with stable income.

### **Subsidiary company ~ Thailand is expected to be listed next year**

He also informed that the subsidiary company in Thailand is looking into listing in the Thai stock market by next year.

Currently, construction sector contributed 70% of the profit margin to Bina Puri and in the future the company will expand into the property market.

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