

|                      |            |
|----------------------|------------|
| Financial Year End   | 31/12/2010 |
| Report Period Ending | 31/12/2010 |

**MALAYSIA EQUITY  
BINA PURI HOLDINGS BHD**

|                       |            |
|-----------------------|------------|
| <b>Recommendation</b> | <b>BUY</b> |
| Target Price (MYR)    | 1.70       |
| Current Price (MYR)   | 1.31       |

|                           |                          |
|---------------------------|--------------------------|
| <b>Industry Group</b>     | Engineering&Construction |
| <b>Industry Sub Group</b> | Building-Heavy Construct |

|                                |        |
|--------------------------------|--------|
| <b>Key Company Statistics</b>  |        |
| Bloomberg Ticker               | BIN MK |
| Bursa Stock Code               | 5932   |
| Issued Share Capital (mn)      | 107.9  |
| Market Capitalisation (MYR mn) | 141.3  |
| 52 week High (MYR)             | 1.65   |
| 52 week Low (MYR)              | 0.81   |
| Average Volume (3 month) '000  | 446.8  |
| 1 Yr Return (%)                | 55.7   |

|                               |      |
|-------------------------------|------|
| <b>Major Shareholders (%)</b> |      |
| Jentera Jati Sdn Bhd          | 19.0 |
| Bumimaju Maw ar Sdn Bhd       | 14.0 |
| Tee Hock Seng                 | 13.7 |

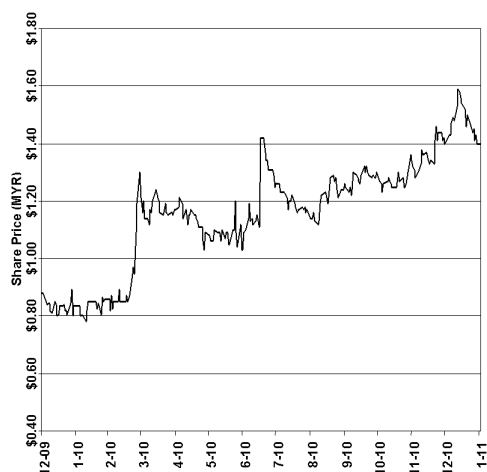
**FTSE-BURSA INDEX MEMBERSHIP**

|                |              |                |                 |
|----------------|--------------|----------------|-----------------|
| <b>FBMKLCI</b> | <b>FBM70</b> | <b>FBMEMAS</b> | <b>FBMHJRAH</b> |
| No             | No           | No             | No              |

**REPORT INDEX**

|  |             |
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**SHARE PRICE LAST 12 MONTHS (MYR)**



**RESULTS REPORT**

YTD 4Q FY11 revenue grew over 50% year on year, whilst net profits grew more than 70% over the same period. BPHB's order book has grown very strongly over the past several quarters and now stands at about MYR 2.5 bn, enough to sustain a steady flow of profits for the next three years. Net margins expanded slightly from 0.8% to 0.9% as effective tax rates fell yoy. Low operating margins have been a hallmark of the company for many years, though operating margins may grow slightly wider with the undertaking of MYR 800mn GDV in various property development projects in Klang Valley, Johor Bahru and Kota Kinabalu.

**INVESTMENT RISKS**

Risks to our recommendation and target price include: i) increases in construction materials cost, ii) rising interest rates as the company is highly geared, and iii) a sharp slowdown in the general level of economic activity in Malaysia or among the many economies where BPHB is active. This company has a global order book, which tends to diminish investment risk. However, a rising exchange rate could have adverse effects on overall profitability.

**RECOMMENDATION**

We maintain our BUY recommendation on BPHB with a fair value estimate of MYR 1.70. Value investors will be attracted by the combination of very strong earnings growth at earnings multiples well below the company's peers. Looking ahead, average ROE is heading to levels of 11-12%, well above the 7-8% average seen over the period eight quarters. Meanwhile, at current prices, the shares trade on 1.2x trailing book value and 1.0x current book value.

Compared to many of its peers in sales and market cap, BPHB offers a higher ROE at lower multiples. Though net margins have historically been quite thin, BPHB has a proven record of building its order book. The other aspect that may put off investors is the very high debt/equity ratio that the company has historically maintained. It should be noted that interest cover is currently 2.9x which provides a useful margin of safety.

**COMPANY PROFILE**

Bina Puri Holdings Bhd ("BPHB") is mainly engaged in civil engineering/construction, quarry/ready mix concrete and property development. The group was founded in 1975 and was listed in 1995. BPHB derives a substantial portion of its order book overseas, and has completed major highway projects in India, housing projects in Thailand, luxury hotels in Nepal, and various types of buildings in China, Indonesia, and several countries throughout the Middle East.

**ANNUAL RESULTS AND METRICS (MYR mn)**

| <b>FY Dec</b>     | <b>2009</b> | <b>2010</b> | <b>2011F</b> | <b>2012F</b> |
|-------------------|-------------|-------------|--------------|--------------|
| Revenue           | 788.0       | 1,232.2     | 1,486.3      | 1,738.7      |
| Revenue g (%)     | 16.3        | 56.4        | 20.6         | 17.0         |
| Net Profit        | 6.4         | 11.1        | 16.2         | 18.9         |
| Net Profit g (%)  | 47.6        | 73.0        | 46.1         | 16.2         |
| Dividends         | 2.5         | 3.1         | 3.1          | 3.1          |
| Equity            | 111.2       | 121.6       | 134.7        | 150.4        |
| Total Liabilities | 535.2       | 656.0       | 732.6        | 818.1        |
| Debt/Equity (%)   | 481.2       | 539.5       | 544.0        | 544.0        |
| EPS (sen)         | 5.9         | 10.3        | 15.0         | 17.5         |
| P-S (x)           | 0.1         | 0.1         | 0.1          | 0.1          |
| P-E (x)           | 14.8        | 13.6        | 8.7          | 7.5          |
| P-BV (x)          | 0.9         | 1.2         | 1.0          | 0.9          |
| ROE %             | 5.8         | 9.1         | 12.0         | 12.5         |

**MALAYSIA EQUITY  
BINA PURI HOLDINGS BHD**

**QUARTERLY RESULTS TABLE (All figures in MYR mn unless otherwise indicated)**

| FY Dec                  | 4Q-10 | 4Q-09 | Q-o-Q<br>%chg | YTD<br>FY10 | YTD<br>FY09 | Y-o-Y<br>%chg | Comments   |
|-------------------------|-------|-------|---------------|-------------|-------------|---------------|--|
| Revenue                 | 371.3 | 258.6 | 43.6          | 1,232.2     | 788.0       | 56.4          | Revenue higher due to substantial increase in order book |
| Operating Profit        | 3.9   | 6.3   | -38.8         | 17.2        | 17.0        | 1.4           |  |
| Other Income            | 0.9   | 3.5   | -74.8         | 6.2         | 8.4         | -26.4         |  |
| Share of Associates     | 0.0   | -1.1  | na            | 0.6         | -1.4        | na            |  |
| Depreciation/Amort'n    | -0.9  | -1.7  | -45.5         | -4.1        | -6.9        | -41.2         |  |
| Finance Costs           | -0.7  | -0.8  | -15.5         | -3.7        | -4.5        | -18.0         |  |
| Pre Tax Profit          | 3.4   | 4.6   | -26.9         | 14.6        | 11.5        | 26.8          |  |
| Tax                     | -0.3  | -2.6  | -88.8         | -2.7        | -4.1        | -34.2         |  |
| Minority Interest       | 0.1   | -0.1  | na            | 0.8         | 1.0         | -20.8         |  |
| Net Profit to S'holders | 3.0   | 2.0   | 46.7          | 11.1        | 6.4         | 73.0          |  |
| Dividends               | 0.0   | 0.0   | na            | -3.1        | -2.5        | 24.8          |  |
| EPS (sen)               | 2.8   | 1.9   | 46.7          | 10.3        | 5.9         | 73.0          |  |
| DPS (sen)               | 0.0   | 0.0   | na            | -2.9        | -2.3        | 24.8          |  |
| Operating Margin (%)    | 1.0   | 2.4   | -57.4         | 1.4         | 2.2         | -35.2         | Operating margin lower on rising materials cost          |
| Net Margin (%)          | 0.8   | 0.8   |               | 0.9         | 0.8         | 10.7          |  |
| Tax rates (%)           | 9.9   | 129.9 | -92.3         | 18.4        | 35.5        | -48.1         |  |

**COMPETITOR'S METRICS (All figures in MYR mn unless otherwise indicated)**

| Current FY*<br>Ending | Bina Puri | TRC         |                | Kimlun   |
|-----------------------|-----------|-------------|----------------|----------|
|                       | Bhd       | Synergy Bhd | Ahmad Zaki Bhd | Corp Bhd |
|                       | Dec-11    | Dec-11      | Dec-11         | Dec-11   |
| Revenue               | 1,486.3   | 387.9       | 460.0          | 550.0    |
| Net Profit            | 16.2      | 17.2        | 20.0           | 39.0     |
| Equity                | 134.7     | 309.5       | 191.9          | 208.9    |
| Dividends             | 3.1       | 6.0         | 7.0            | 14.1     |
| Market Cap            | 141.3     | 256.9       | 232.5          | 360.2    |
| P-S (x)               | 0.1       | 0.7         | 0.5            | 0.7      |
| P-E (x)               | 8.7       | 14.9        | 11.6           | 9.2      |
| P-BV (x)              | 1.0       | 0.8         | 1.2            | 1.7      |
| Div Yield (%)         | 2.2       | 2.3         | 3.0            | 3.9      |
| Net Margins (%)       | 1.1       | 4.4         | 4.3            | 7.1      |
| ROE (%)               | 12.0      | 5.6         | 10.4           | 18.7     |
| Payout Ratio (%)      | 19.3      | 34.9        | 35.0           | 36.2     |

\*Consensus data used for peers where available

**MALAYSIA EQUITY  
BINA PURI HOLDINGS BHD**

**PROFIT & LOSS (All figures in MYR mn unless otherwise indicated)**

| <b>FY Dec</b>              | <b>2009</b> | <b>2010</b> | <b>2011F</b> | <b>2012F</b> |
|----------------------------|-------------|-------------|--------------|--------------|
| Revenue                    | 788.0       | 1,232.2     | 1,486.3      | 1,738.7      |
| Operating Profit           | 17.0        | 17.2        | 22.3         | 26.1         |
| Other Income               | 8.4         | 6.2         | 3.5          | 3.5          |
| Share of Associates        | -1.4        | 0.6         | -1.0         | -1.0         |
| Depreciation/Amortization  | -6.9        | -4.1        | -3.9         | -4.0         |
| Finance Costs              | -4.5        | -3.7        | -2.8         | -3.1         |
| Pre Tax Profit             | 11.5        | 14.6        | 21.3         | 24.8         |
| Tax                        | -4.1        | -2.7        | -4.9         | -5.7         |
| Minority Interest          | 1.0         | 0.8         | 0.2          | 0.2          |
| Net Profit to Shareholders | 6.4         | 11.1        | 16.2         | 18.9         |
| Operating Margin (%)       | 2.2         | 1.4         | 1.5          | 1.5          |
| PBT Margin (%)             | 1.5         | 1.2         | 1.4          | 1.4          |
| Net Margin (%)             | 0.8         | 0.9         | 1.1          | 1.1          |
| Effective Tax Rate (%)     | 35.5        | 18.4        | 23.0         | 23.0         |

**BALANCE SHEET (All figures in MYR mn unless otherwise indicated)**

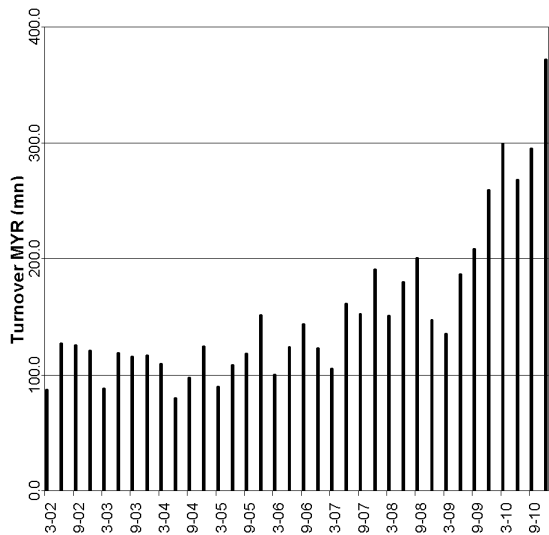
| <b>FY Dec</b>              | <b>2009</b> | <b>2010</b> | <b>2011F</b> | <b>2012F</b> |
|----------------------------|-------------|-------------|--------------|--------------|
| Total Assets               | 646.4       | 777.5       | 867.3        | 968.5        |
| Fixed Assets               | 61.3        | 56.5        | 58.8         | 61.2         |
| Current Assets             | 532.3       | 666.4       | 743.5        | 830.4        |
| Other LT Assets            | 52.7        | 54.3        | 64.9         | 77.0         |
| Current Liabilities        | 524.9       | 649.0       | 724.8        | 809.4        |
| LT Liabilities             | 10.3        | 7.0         | 7.8          | 8.7          |
| Total Liabilities          | 535.2       | 656.0       | 732.6        | 818.1        |
| Share Capital              | 104.2       | 107.9       | 107.9        | 107.9        |
| Minority Interest          | 11.2        | 12.1        | 12.1         | 12.1         |
| Owner's Equity             | 100.0       | 109.5       | 122.6        | 138.3        |
| Total Equity               | 111.2       | 121.6       | 134.7        | 150.4        |
| Total Liabilities & Equity | 646.4       | 777.5       | 867.3        | 968.5        |

**PER SHARE DATA (All figures in sen unless otherwise indicated)**

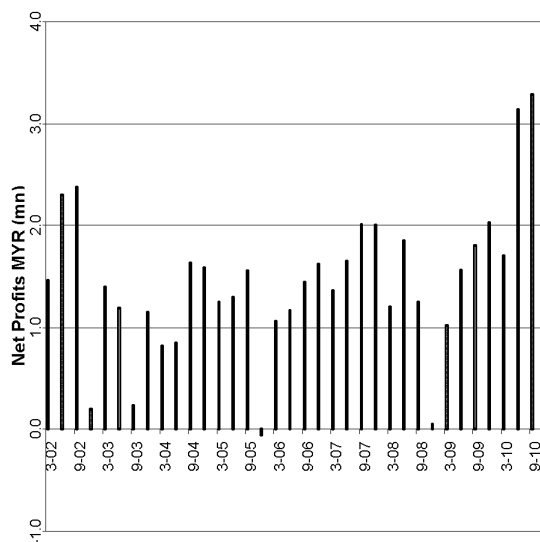
| <b>FY Dec</b>         | <b>2009</b> | <b>2010</b> | <b>2011F</b> | <b>2012F</b> |
|-----------------------|-------------|-------------|--------------|--------------|
| Revenue               | 730.3       | 1142.0      | 1377.4       | 1611.4       |
| Cash Flow             | 12.4        | 14.1        | 18.6         | 21.2         |
| Earnings              | 5.9         | 10.3        | 15.0         | 17.5         |
| Dividends             | 2.3         | 2.9         | 2.9          | 2.9          |
| Book Value            | 103.1       | 112.7       | 124.8        | 139.4        |
| Payout (%)            | 39.1        | 28.2        | 19.3         | 16.6         |
| P-S (x)               | 0.1         | 0.1         | 0.1          | 0.1          |
| P-CF (x)              | 7.1         | 10.0        | 7.0          | 6.2          |
| P-E (x)               | 14.8        | 13.6        | 8.7          | 7.5          |
| P-BV (x)              | 0.9         | 1.2         | 1.0          | 0.9          |
| Dividend Yield (%)    | 2.6         | 2.1         | 2.2          | 2.2          |
| ROE (%)               | 5.8         | 9.1         | 12.0         | 12.5         |
| Total Debt/Equity (%) | 481.2       | 539.5       | 544.0        | 544.0        |

**MALAYSIA EQUITY  
BINA PURI HOLDINGS BHD**

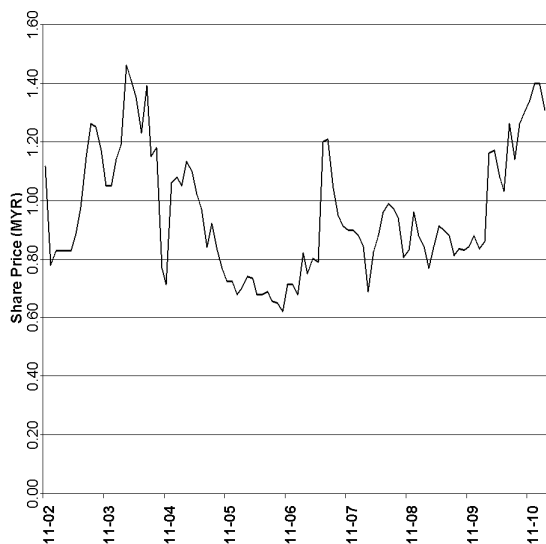
**REVENUE (QUARTERLY, LAST 8 YEARS, MYR mn)**



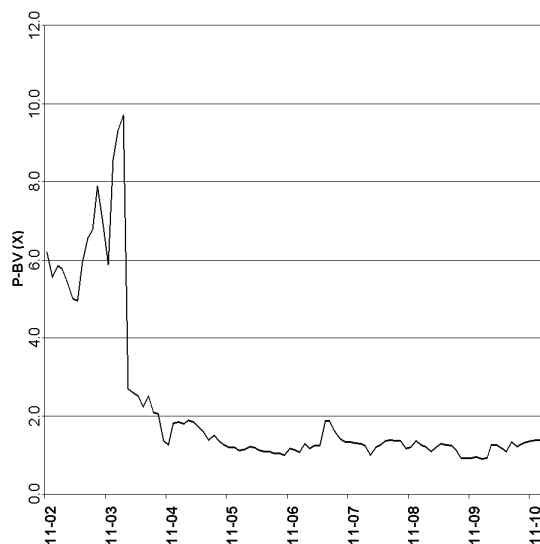
**NET PROFIT (Q'TERLY, LAST 8 YRS, MYR mn)**



**SHARE PRICE (MONTHLY, LAST 8 YEARS, MYR)**



**P-BV (X) (MONTHLY, LAST 8 YEARS)**



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**ANALYST'S DISCLOSURE**

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**BUY:** Share price may exceed 10% over the next 12 months

**TRADING BUY:** Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain

**HOLD:** Share price may fall within the range of +/- 10% over the next 12 months

**TAKE PROFIT:** Target price has been attained. Look to accumulate at lower levels

**SELL:** Share price may fall by more than 10% over the next 12 months

**NOT RATED (NR):** Stock is not within regular research coverage

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Head of Research

**QUESTIONS?**

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